

# Saudi Arabia Consumer Electronics Report Q2 2015

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### **Abstracts**

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BMI View: Saturation in key device categories such as smartphones and tablets means growth will be subdued in the Saudi consumer electronics market over 2015-2019, with a forecast compound annual growth rate of 2.3%. Although overall growth prospects are limited, we expect the market to remain highly lucrative to vendors due to high incomes and a fashion conscious local consumer base. The mid- to highend consumer electronics devices market will experience strong value growth during our forecast period to 2019 on the back of rising income, especially for public-sector workers. However, growth in the low end of the market will be constrained by the exit of a considerable number of migrant workers in the last two years under the government's 'Saudization' policy.

#### **Headline Expenditure Projections**

Computer Hardware Sales: USD2.36bn in 2014 and USD2.35bn in 2015, down 0.4% year-on-year. The desktop and notebook market is forecast to remain stable, but a decline in tablet volumes will act as a drag on overall value growth.

AV Sales: USD1.64bn in 2014 to USD1.65bn in 2015, up 1.0%. The latest flatscreen TVs and soundbars will boost market value despite relatively low volumes due to the high price of UHD TVs.

Handset Sales: USD5.7bn in 2014 to USD6.0bn in 2015, up 5.1%. Handset market will return to stronger growth after a combination of Saudisation, smartphone market saturation and price erosion resulted in market contraction in 2014.



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