

# Philippines Telecommunications Report Q2 2016

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## **Abstracts**

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BMI View: Operators will aim to derive revenue growth from growing mobile data usage trends, leveraging the Philippines' strong economic growth potential to introduce premium value added services (VAS) and data-heavy mobile applications. To this end, both Philippines Long Distance Telephone (PLDT) and Globe Telecom have tied up with over the top (OTT) video streaming platforms such as iflix, HOOQ and Netflix. However, smartphone ownership and slow speeds are key enablers that need to be addressed.

Latest Updates & Industry Developments

We believe mobile subscriptions reached 119.6mn at the end of 2015, representing a penetration rate of 118.8%. Although we forecast this to increase to 122.6% by end-2020, downside risks to growth lie in rising consumer affluence, which will the shift in preference from prepaid to postpaid.



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