

Philippines Retail Report Q4 2016

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Abstracts

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BMI View: Growth in the Philippines' retail market will be supported by rising wages and disposable incomes, with a young urban population keen to make aspirational purchases. We expect significant opportunities for expansion and new market entrants in urban areas, as lifestyles become more aspirational. However, opportunities diverge markedly between urban and rural areas. The overall low urbanisation rate, the country's geography and the relatively low incomes of rural dwellers mean that opportunities to expand outside the cities will remain limited.

Key Trends & Developments

Total household spending is forecast to rise significantly between 2016 and 2020, from USD224bn to USD319bn.

The majority of household retail spending will continue to go towards essentials, with food and nonalcoholic drinks at 38.2% of total household retail purchases in 2016, followed by housing and utilities at 22.0%.



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