

Philippines Consumer Electronics Report Q3 2016

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Abstracts

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BMI View: The Philippines is deeply connected to the global consumer electronics industry as a major supplier of intermediate components, and as incomes have risen it has increasingly become a growth opportunity for the sale of finished products. Our bullish household income growth outlook for the Philippines is the basis for a strong device demand growth forecast that we believe will benefit vendors through first time buyers, a significant opportunity given low device penetration rates in some key categories, as well as an easing of price sensitivity in the mid and high-end local market. We forecast the overall market will grow at a CAGR of 7.0% 2016-2020 to reach USD9.17bn in 2019. While the core scenario is for strong growth, there is downside due to regional economic uncertainties that could undermine device demand growth and/or disrupt the local electronics industry.

Latest Updates & Industry Developments

Computer Sales: USD2.10bn in 2016 to USD2.92bn in 2020, a CAGR of +8.6% in US dollar terms. Purchasing power gains by households envisaged over the medium term is the foundation for our computer hardware market outlook, where a deepening of the PC market and easing price sensitivity in the middle class should be targets for vendors.

AV Sales: USD1.04bn in 2016 to USD1.35bn in 2020, CAGR of +6.8%. Digital migration and rising incomes will drive TV set upgrade demand while stabilisation of the digital camera market will allow the growth rate to move higher over the medium term.

Handset Sales: USD3.86bn in 2016 to USD4.90bn in 2020, a CAGR of +6.2%.



In the short term smartphone boom will continue, but as the penetration rate climbs growth will slow in the later years of our forecast.



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