

# Peru Telecommunications Report Q3 2016

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### **Abstracts**

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BMI View: MVNO entrance and the continued presence of Bitel and Entel will continue to spur competition in the market, but with the downside risk of decreasing ARPU and revenues. The auction and subsequent deployment of 4G in the 700MHz band will boost mobile broadband subscriptions. Peru however remains an innovative market as new Value Added Services are launched; newly adopted net neutrality rules will further encourage innovation in the market.

Latest Updates And Industry Developments

1.8mn new mobile subscriptions were added in Q415, taking the total to 33,139 mn mn, reaching a penetration rate of 105.8%. This is solid growth and we anticipate stronger growth in 2016, as newcomer Bitel aggressively adds new subscriptions in the rural and agrarian areas.

4G will become a primary driver of growth, especially with Movistar now having over 1mn LTE subscribers. We estimate 6,971.9mn 3G/4G subscribers at the end of 2015, a number growing to 12.817.7mn at the end of 2020.



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