

# Malaysia Agribusiness Report Q1 2016

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#### **Abstracts**

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BMI View: Malaysia's agribusiness sector is experiencing challenging times, as its most emblematic sector, the palm oil industry, is undermined by low prices and growing structural challenges. The cocoa sector is in an even worse position, suffering a severe decline after the stellar performance of the 1990s. The cocoa processing sector is facing increasing competition from Indonesia and is losing market share at a fast pace. The medium term outlook is brighter, amidst strong growth prospects in the poultry sector and opportunities for value added palm based oleochemical exports. Malaysia will have to remain ahead of its biggest competitor, Indonesia, if its agribusiness sector is to stay afloat. As such, the next challenge for the country resides in the economic integration of ASEAN. The ASEAN Economic Community will present some opportunities, for example for poultry exports. However, it also poses risks to the future of the sugar refining sector.

#### **Key Forecasts**

Palm oil production growth to 2018/19: 8.1% to 21.8mn tonnes. Growth will be supported as companies replant mature estates and yields improve on the back of better technology.

Poultry production growth to 2018/19: 18.2% to 1.6mn tonnes. After a decade of strong growth, we forecast poultry meat production to grow at a moderate pace in the coming years, as rising production costs are undermining the development of the sector. Malaysia will maintain a fragile self-sufficiency in poultry.

Cocoa consumption growth to 2019: -16.4% to 217,000 tonnes. Cocoa



processing in Malaysia is on the decline, due to the drop in domestic cocoa bean supply and increased grinding competition from Indonesia, which has emerged as a leading processed cocoa exporter at the expense of Malaysia.



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