

Latvia Autos Report 2016

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Abstracts

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BMI View: We believe that the combination of a strengthening economy and greater demand for passenger cars and SUVs will lead to further growth for the Latvian new vehicle sales market in 2016. We are targeting over 10% growth for the sector as a whole, with passenger cars set to outperform commercial vehicles.

Passenger car sales have been outperforming those of commercial vehicles against a sluggish macroeconomic backdrop in 2015.

We expect this relative outperformance of passenger cars over commercial vehicles to continue over 2016 and 2017, as the economy strengthens and customers continue to benefit from low auto financing rates.

German carmaker Volkswagen retains local market leadership at present, although it remains to be seen how its sales in Latvia will be affected by the emissions scandal which broke in September 2015.



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Risk/Reward Index Methodology

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