

# **Kuwait Telecommunications Report Q1 2016**

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## Abstracts

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Key Data:

Monthly blended average revenue per user (ARPU) continued to decline in the face of intense competition, to KWD7.2 in Q215. Despite a boost from data services, ARPU's will decline to KWD7 by the end of 2015 and further to KWD6 by the end of our forecast.

Take-up of 3G/4G data connections has been strong among Kuwait's wealthy consumers, and we forecast subscriptions to grow by 18.5% in 2015 to 4.173mn, equal to 53.8% of mobile subscriptions.

The broadband market also holds significant growth capacity, with penetration remaining low considering income levels in Kuwait and in a regional context. BMI forecasts the market to reach 889,600 subscriptions and a 23% penetration rate by the end of 2015.



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