

# Kuwait Autos Report Q4 2016

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## Abstracts

Includes 3 FREE quarterly updates

**BMI View:** Over the past quarter, we have become increasingly bearish on the short-term outlook for new vehicle sales. We now forecast a 30% fall in sales over 2016, although luxury brands will outperform.

### Key Views

Most Kuwaitis are putting off new vehicle purchases at the current time, given continued low oil prices, a sluggish economy and the likelihood of higher interest rates as we move into 2017.

This has seen most of the volume carmakers selling in Kuwait see double-digit sales declines over 2016 to date.

Our view that Kuwait will retain strong demand for luxury cars has been borne out by the relatively strong performance of luxury brands compared to volume marques over 4M16.

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