

# Hong Kong Retail Report Q3 2016

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### **Abstracts**

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BMI View: Hong Kong has a highly mature retail sector, benefitting from a high-spending local population and a strong tourism industry. The luxury end of the spectrum is particularly important and global luxury retailers are well represented in the market. While we see retail spending holding up, buoyed by high local incomes, the impact of the Chinese economic slowdown on tourism spending and, in the longer term, Hong Kong's ageing population, could create challenges for retailers.

Key Views And Developments

Hong Kong's population is very wealthy by global standards. Between 2016 and 2020 the percentage of households earning a net income of USD50,000 and above is forecast to increase from 37.0% to 43.0%, while the percentage earning USD10,000 and above will rise slightly, from 92.5% to 93.9%.

Between 2016 and 2020 we forecast total household spending to rise from USD198.13bn to USD245.76bn, supported by high incomes and consumer confidence.



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