

Estonia Autos Report 2016

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Abstracts

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BMI View: We believe that a combination of a recovering economy and greater investment in fleet renewal from business will lead to further growth for the Estonian new vehicle sales market in 2016. We are targeting almost 10% growth for the sector as a whole, with commercial vehicles set to outperform passenger cars.

Latest Developments

Commercial vehicle sales have been outperforming those of passenger cars against a recovering macroeconomic backdrop in 2015.

We expect this relative outperformance of commercial vehicles over passenger cars to continue over 2016 and 2017, as the economy strengthens and companies invest more in fleet renewal.



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