

Brazil Agribusiness Report Q1 2016

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Abstracts

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BMI View: We believe that grains production growth over the next five years will slow relative to the preceding five.

In particular, corn production will lose acreage to soybean and see negative growth in 2015/16.

Soybean production will outpace that of corn, as lower production costs for soybean relative to corn will make the commodity more attractive to grow.

However, we see limited growth out to 2018/19 given the scarcity of area available for expansion as well as high import costs for fertilisers.

We also see strong growth in the livestock and dairy sectors, as these will continue to benefit from Russia's ban on imports of US products, which has been extended to August 2016.

We hold a more positive view on the sugar industry now than we have held in the past, due to reforms in the ethanol sector and the significant depreciation in the real over the past several months.

Real weakness will be a net positive for the country's agricultural sector.

Key Forecasts

Soybean production growth 2014/15 to 2018/19: 1.6% to 96.0mn tonnes. We see limited growth out to 2018/19 given the scarcity of area available for



expansion, as well as high import costs for fertilisers.

Poultry consumption growth to 2019: 15.0% to 10.7mn tonnes. A growing middle class and the general preference for poultry over all other meat groups because of its health properties and lower prices will encourage demand growth.

Beef production growth to 2018/19: 9.8% to 10.4mn tonnes. Reduced cattle availability will weigh on beef production until 2016/17, as increasing cattle supply will take time (a period of 30 months is required from birth to slaughter).



Contents

BMI Industry View SWOT
Agribusiness Industry Forecast
Sugar Outlook
0
Table: Brazil - Sugar Production & Consumption Outlook Table: Risks To Outlook
Table: Sugar Production & Consumption (Brazil 2011-2019) Craine Outlook
Grains Outlook
Table: Brazil - Grains Production & Consumption Outlook Table: Biska Ta Outlook
Table: Risks To Outlook Table: Wheat Production & Consumption (Brazil 2011 2010)
Table: Wheat Production & Consumption (Brazil 2011-2019) Table: Corp Braduction & Consumption (Brazil 2011-2010)
Table: Corn Production & Consumption (Brazil 2011-2019) Table: Declar Production & Consumption (Brazil 2011-2019)
Table: Barley Production & Consumption (Brazil 2011-2019) Coords Outlook
Cocoa Outlook
Table: Brazil - Cocoa Production & Consumption Outlook Table: Diaka Ta Outlook
Table: Risks To Outlook Table: Cases Production & Cases matter (Provil 2014 2010)
Table: Cocoa Production & Consumption (Brazil 2011-2019) Deiry Outlook
Dairy Outlook
Table: Brazil - Dairy Production & Consumption Outlook
Table: Risks To Outlook
Table: Milk Production & Consumption (Brazil 2011-2019) Table: Observe Drestwation & Consumption (Brazil 2011-2019)
Table: Cheese Production & Consumption (Brazil 2011-2019) Table: Definition & Consumption (Brazil 2011-2019)
Table: Butter Production & Consumption (Brazil 2011-2019)
Coffee Outlook
Table: Brazil - Coffee Production & Consumption Outlook Table: Brazil - Coffee Production & Consumption Outlook
Table: Risks To Outlook
Table: Coffee Production & Consumption (Brazil 2011-2019) Live stack
Livestock Outlook
Table: Brazil - Livestock Production & Consumption Outlook
Table: Risks To Outlook
Table: Beef Production & Consumption (Brazil 2011-2019)
Table: Pork Production & Consumption (Brazil 2011-2019)
Table: Poultry Production & Consumption (Brazil 2011-2019)
Cotton Outlook
Table: Brazil - Cotton Production & Consumption Outlook
Table: Risks To Outlook



Table: Cotton Production & Consumption (Brazil 2011-2019)

Soybean Outlook

Table: Brazil - Soybean Production & Consumption Outlook

Table: Risks To Outlook

Table: Soybean Production & Consumption (Brazil 2011-2019)

Commodities Price Analysis

Global Commodities Strategy

Table: Select Commodities - Performance And BMI Forecasts

Upstream Analysis

Americas Machinery Outlook

Table: Select Companies - Sales Forecasts By Region (Company-based estimates) Americas GM Outlook

Americas Fertiliser Outlook

Downstream Analysis

Food

Structural Trends

Table: Food Consumption Indicators - Historical Data & Forecasts (Brazil 2012-2019) Processed Food

Table: Pasta Volume Sales, Production & Trade - Historical Data & Forecasts (Brazil 2014-2019)

Table: Meat Volume Sales, Production & Trade - Historical Data & Forecast (Brazil 2014-2019)

Table: Jams & Jellies Volume Sales, Production & Trade - Historical Data & Forecast (Brazil 2014-2019)

Table: Frozen Fruit & Vegetables Volume Sales, Production & Trade - Historical Data & Forecasts (Brazil 2014-2019)

Dairy

Table: Dairy Volume Sales, Production & Trade - Historical Data & Forecasts (Brazil 2014-2019)

Confectionery

Table: Confectionery Value/Volume Sales, Production & Trade - Historical Data & Forecasts (Brazil 2012-2019)

Table: Sweet Biscuits Volume Sales, Production & Trade - Historical Data & Forecasts (Brazil 2014-2019)

Regional Overview

Competitive Landscape

Table: Main Agribusiness Players

Company Profile

JBS



Table: JBS Financial Results São Martinho Table: São Martinho Financial Results Demographic Forecast Table: Population Headline Indicators (Brazil 1990-2025) Table: Key Population Ratios (Brazil 1990-2025) Table: Urban/Rural Population & Life Expectancy (Brazil 1990-2025) Table: Population By Age Group (Brazil 1990-2025) Table: Population By Age Group % (Brazil 1990-2025) Methodology Industry Forecast Methodology Sector-Specific Methodology



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