

Belarus Pharmaceuticals and Healthcare Report Q3 2016

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Abstracts

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BMI View: Belarus poses challenges for multinational drugmakers given government initiatives to reduce the reliance on medicinal imports. The weak ruble has seen prices of foreign medicines rise to unaffordable levels and has led to state intervention in the form of domestic bias in the medicine tendering process, pricing controls and initiatives to boost the domestic drug-making industry. The poor economic outlook further deepens the risk to revenue earning opportunities.

Headline Expenditure Projections

Pharmaceuticals: BYR12,247bn in 2015 (USD770mn) to BYR14,354bn (USD740mn) in 2016; +17.2% in local currency terms and -4.0% in US dollar terms. Forecast revised upwards from last quarter. Healthcare: BYR47,930bn (USD3.00bn) in 2015 to BYR52,246bn (USD2.68bn) in 2016; +9.0% in local currency terms and -10.7% in US dollar terms. Forecast revised downwards from last quarter.



Contents

BMI Industry View

Table: Headline Pharmaceuticals & Healthcare Forecasts (Belarus 2014-2020)

SWOT

Industry Forecast

Pharmaceutical Market Forecast

Table: Pharmaceutical Sales, Historical Data And Forecasts (Belarus 2012-2020)

Healthcare Market Forecast

Table: Healthcare Expenditure Trends, Historical Data And Forecasts (Belarus

2012-2020)

Table: Government Healthcare Expenditure Trends, Historical Data And Forecasts

(Belarus 2012-2020)

Table: Private Healthcare Expenditure Trends, Historical Data And Forecasts (Belarus

2012-2020)

Prescription Drug Market Forecast

Table: Prescription Drug Market Indicators, Historical Data And Forecasts (Belarus

2012-2020)

Patented Drug Market Forecast

Table: Patented Drug Market Indicators, Historical Data And Forecasts (Belarus

2012-2020)

Generic Drug Market Forecast

Table: Generic Drug Market Indicators, Historical Data And Forecasts (Belarus

2012-2020)

OTC Medicine Market Forecast

Table: Over-The-Counter (OTC) Medicine Market Indicators, Historical Data And

Forecasts (Belarus 2012-2020)

Pharmaceutical Trade Forecast

Table: Pharmaceutical Trade Data And Forecasts (Belarus 2014-2020)

Table: Pharmaceutical Trade Data And Forecasts local currency (Belarus 2014-2020)

Industry Risk Reward Index

Central And Eastern Europe Risk/Reward Index - Q3 2016

Belarus Risk/Reward Index

Rewards

Risks

Regulatory Review

Intellectual Property Issues

Pricing And Reimbursement Regime

Market Overview



Healthcare Sector

Table: Healthcare Resources (Belarus 2010-2015)
Table: Healthcare Personnel (Belarus 2010-2015)
Table: Healthcare Activity (Belarus 2010-2015)

Research And Development

Clinical Trials Epidemiology

Competitive Landscape

Research-Based Industry

Table: Multinational Market Activity

Generic Drugmakers

Pharmaceutical Distribution

Pharmaceutical Retail Sector

Company Profile

Lekpharm

Demographic Forecast

Demographic Outlook

Table: Population Headline Indicators (Belarus 1990-2025)

Table: Key Population Ratios (Belarus 1990-2025)

Table: Urban/Rural Population & Life Expectancy (Belarus 1990-2025)

Table: Population By Age Group (Belarus 1990-2025)

Table: Population By Age Group % (Belarus 1990-2025)

Glossary

Methodology

Pharmaceutical Expenditure Forecast Model

Healthcare Expenditure Forecast Model

Notes On Methodology

Risk/Reward Index Methodology

Index Overview

Table: Pharmaceutical Risk/Reward Index Indicators

Indicator Weightings



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