

# Global Conversation Intelligence CI Market Research Report 2023(Status and Outlook)

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# **Abstracts**

#### Report Overview

Conversation intelligence software records, transcribes, and analyzes customer and prospect conversations. This allows sales reps, account managers, and customer success managers to gain deeper visibility into the overall health of the deal/account and identify the best next steps.

Bosson Research's latest report provides a deep insight into the global Conversation Intelligence CI market covering all its essential aspects. This ranges from a macro overview of the market to micro details of the market size, competitive landscape, development trend, niche market, key market drivers and challenges, SWOT analysis, Porter's five forces analysis, value chain analysis, etc.

The analysis helps the reader to shape the competition within the industries and strategies for the competitive environment to enhance the potential profit. Furthermore, it provides a simple framework for evaluating and accessing the position of the business organization. The report structure also focuses on the competitive landscape of the Global Conversation Intelligence CI Market, this report introduces in detail the market share, market performance, product situation, operation situation, etc. of the main players, which helps the readers in the industry to identify the main competitors and deeply understand the competition pattern of the market.

In a word, this report is a must-read for industry players, investors, researchers, consultants, business strategists, and all those who have any kind of stake or are planning to foray into the Conversation Intelligence CI market in any manner. Global Conversation Intelligence CI Market: Market Segmentation Analysis The research report includes specific segments by region (country), manufacturers, Type, and Application. Market segmentation creates subsets of a market based on product type, end-user or application, Geographic, and other factors. By understanding the market segments, the decision-maker can leverage this targeting in the product,



sales, and marketing strategies. Market segments can power your product development cycles by informing how you create product offerings for different segments.

**Key Company** 

Chorus.ai

Gong

Salesloft

**HubSpot Sales Hub** 

Mindtickle

Outreach

Salesken

Revenue.io

CallRail

Balto

Enthu.Al

Jiminny

Voyc

Chorus

Observe.ai

ExecVision

CallMiner

Avoma

Refract

Market Segmentation (by Type)

On-premise

Cloud-based

Conversation Intelligence (CI)

Market Segmentation (by Application)

**SMEs** 

Large Enterprises

Geographic Segmentation

North America (USA, Canada, Mexico)

Europe (Germany, UK, France, Russia, Italy, Rest of Europe)

Asia-Pacific (China, Japan, South Korea, India, Southeast Asia, Rest of Asia-Pacific)

South America (Brazil, Argentina, Columbia, Rest of South America)

The Middle East and Africa (Saudi Arabia, UAE, Egypt, Nigeria, South Africa, Rest of



MEA)

Key Benefits of This Market Research:

Industry drivers, restraints, and opportunities covered in the study

Neutral perspective on the market performance

Recent industry trends and developments

Competitive landscape & strategies of key players

Potential & niche segments and regions exhibiting promising growth covered

Historical, current, and projected market size, in terms of value

In-depth analysis of the Conversation Intelligence CI Market

Overview of the regional outlook of the Conversation Intelligence CI Market:

#### Key Reasons to Buy this Report:

Access to date statistics compiled by our researchers. These provide you with historical and forecast data, which is analyzed to tell you why your market is set to change This enables you to anticipate market changes to remain ahead of your competitors You will be able to copy data from the Excel spreadsheet straight into your marketing plans, business presentations, or other strategic documents

The concise analysis, clear graph, and table format will enable you to pinpoint the information you require quickly

Provision of market value (USD Billion) data for each segment and sub-segment Indicates the region and segment that is expected to witness the fastest growth as well as to dominate the market

Analysis by geography highlighting the consumption of the product/service in the region as well as indicating the factors that are affecting the market within each region Competitive landscape which incorporates the market ranking of the major players, along with new service/product launches, partnerships, business expansions, and acquisitions in the past five years of companies profiled

Extensive company profiles comprising of company overview, company insights, product benchmarking, and SWOT analysis for the major market players

The current as well as the future market outlook of the industry concerning recent developments which involve growth opportunities and drivers as well as challenges and restraints of both emerging as well as developed regions

Includes in-depth analysis of the market from various perspectives through Porter's five forces analysis

Provides insight into the market through Value Chain

Market dynamics scenario, along with growth opportunities of the market in the years to come

6-month post-sales analyst support



#### Customization of the Report

In case of any queries or customization requirements, please connect with our sales team, who will ensure that your requirements are met.

Chapter Outline

Chapter 1 mainly introduces the statistical scope of the report, market division standards, and market research methods.

Chapter 2 is an executive summary of different market segments (by region, product type, application, etc), including the market size of each market segment, future development potential, and so on. It offers a high-level view of the current state of the Conversation Intelligence CI Market and its likely evolution in the short to mid-term, and long term.

Chapter 3 makes a detailed analysis of the market's competitive landscape of the market and provides the market share, capacity, output, price, latest development plan, merger, and acquisition information of the main manufacturers in the market.

Chapter 4 is the analysis of the whole market industrial chain, including the upstream and downstream of the industry, as well as Porter's five forces analysis.

Chapter 5 introduces the latest developments of the market, the driving factors and restrictive factors of the market, the challenges and risks faced by manufacturers in the industry, and the analysis of relevant policies in the industry.

Chapter 6 provides the analysis of various market segments according to product types, covering the market size and development potential of each market segment, to help readers find the blue ocean market in different market segments.

Chapter 7 provides the analysis of various market segments according to application, covering the market size and development potential of each market segment, to help readers find the blue ocean market in different downstream markets.

Chapter 8 provides a quantitative analysis of the market size and development potential of each region and its main countries and introduces the market development, future development prospects, market space, and capacity of each country in the world.

Chapter 9 introduces the basic situation of the main companies in the market in detail, including product sales revenue, sales volume, price, gross profit margin, market share, product introduction, recent development, etc.



Chapter 10 provides a quantitative analysis of the market size and development potential of each region in the next five years.

Chapter 11 provides a quantitative analysis of the market size and development potential of each market segment (product type and application) in the next five years.

Chapter 12 is the main points and conclusions of the report.



## **Contents**

#### 1 RESEARCH METHODOLOGY AND STATISTICAL SCOPE

- 1.1 Market Definition and Statistical Scope of Conversation Intelligence CI
- 1.2 Key Market Segments
  - 1.2.1 Conversation Intelligence CI Segment by Type
  - 1.2.2 Conversation Intelligence CI Segment by Application
- 1.3 Methodology & Sources of Information
  - 1.3.1 Research Methodology
  - 1.3.2 Research Process
- 1.3.3 Market Breakdown and Data Triangulation
- 1.3.4 Base Year
- 1.3.5 Report Assumptions & Caveats

#### 2 CONVERSATION INTELLIGENCE CI MARKET OVERVIEW

- 2.1 Global Conversation Intelligence CI Market Size (M USD) Estimates and Forecasts (2018-2029)
- 2.2 Market Segment Executive Summary
- 2.3 Global Market Size by Region

#### 3 CONVERSATION INTELLIGENCE CI MARKET COMPETITIVE LANDSCAPE

- 3.1 Global Conversation Intelligence CI Revenue Market Share by Manufacturers (2018-2023)
- 3.2 Conversation Intelligence CI Market Share by Company Type (Tier 1, Tier 2, and Tier 3)
- 3.3 Manufacturers Conversation Intelligence CI Sales Sites, Area Served, Service Type
- 3.4 Conversation Intelligence CI Market Competitive Situation and Trends
  - 3.4.1 Conversation Intelligence CI Market Concentration Rate
- 3.4.2 Global 5 and 10 Largest Conversation Intelligence CI Players Market Share by Revenue
  - 3.4.3 Mergers & Acquisitions, Expansion

#### **4 CONVERSATION INTELLIGENCE CI VALUE CHAIN ANALYSIS**

- 4.1 Conversation Intelligence CI Value Chain Analysis
- 4.2 Midstream Market Analysis



## 4.3 Downstream Customer Analysis

# 5 THE DEVELOPMENT AND DYNAMICS OF CONVERSATION INTELLIGENCE CI MARKET

- 5.1 Key Development Trends
- 5.2 Driving Factors
- 5.3 Market Challenges
- 5.4 Market Restraints
- 5.5 Industry News
  - 5.5.1 Mergers & Acquisitions
  - 5.5.2 Expansions
  - 5.5.3 Collaboration/Supply Contracts
- 5.6 Industry Policies

#### 6 CONVERSATION INTELLIGENCE CI MARKET SEGMENTATION BY TYPE

- 6.1 Evaluation Matrix of Segment Market Development Potential (Type)
- 6.2 Global Conversation Intelligence CI Market Size Market Share by Type (2018-2023)
- 6.3 Global Conversation Intelligence CI Sales Growth Rate by Type (2019-2023)

# 7 CONVERSATION INTELLIGENCE CI MARKET SEGMENTATION BY APPLICATION

- 7.1 Evaluation Matrix of Segment Market Development Potential (Application)
- 7.2 Global Conversation Intelligence CI Market Size (M USD) by Application (2018-2023)
- 7.3 Global Conversation Intelligence CI Sales Growth Rate by Application (2019-2023)

#### 8 CONVERSATION INTELLIGENCE CI MARKET SEGMENTATION BY REGION

- 8.1 Global Conversation Intelligence CI Market Size by Region
  - 8.1.1 Global Conversation Intelligence CI Market Size by Region
  - 8.1.2 Global Conversation Intelligence CI Market Share by Region
- 8.2 North America
  - 8.2.1 North America Conversation Intelligence CI Market Size by Country
  - 8.2.2 U.S.
  - 8.2.3 Canada
  - 8.2.4 Mexico



#### 8.3 Europe

- 8.3.1 Europe Conversation Intelligence CI Market Size by Country
- 8.3.2 Germany
- 8.3.3 France
- 8.3.4 U.K.
- 8.3.5 Italy
- 8.3.6 Russia
- 8.4 Asia Pacific
  - 8.4.1 Asia Pacific Conversation Intelligence CI Market Size by Region
  - 8.4.2 China
  - 8.4.3 Japan
  - 8.4.4 South Korea
  - 8.4.5 India
  - 8.4.6 Southeast Asia
- 8.5 South America
  - 8.5.1 South America Conversation Intelligence CI Market Size by Country
  - 8.5.2 Brazil
  - 8.5.3 Argentina
  - 8.5.4 Columbia
- 8.6 Middle East and Africa
  - 8.6.1 Middle East and Africa Conversation Intelligence CI Market Size by Region
  - 8.6.2 Saudi Arabia
  - 8.6.3 UAE
  - 8.6.4 Egypt
  - 8.6.5 Nigeria
  - 8.6.6 South Africa

#### 9 KEY COMPANIES PROFILE

- 9.1 Chorus.ai
  - 9.1.1 Chorus.ai Conversation Intelligence CI Basic Information
  - 9.1.2 Chorus.ai Conversation Intelligence CI Product Overview
  - 9.1.3 Chorus.ai Conversation Intelligence CI Product Market Performance
  - 9.1.4 Chorus.ai Business Overview
  - 9.1.5 Chorus.ai Conversation Intelligence CI SWOT Analysis
  - 9.1.6 Chorus.ai Recent Developments
- 9.2 Gong
  - 9.2.1 Gong Conversation Intelligence CI Basic Information
  - 9.2.2 Gong Conversation Intelligence CI Product Overview



- 9.2.3 Gong Conversation Intelligence CI Product Market Performance
- 9.2.4 Gong Business Overview
- 9.2.5 Gong Conversation Intelligence CI SWOT Analysis
- 9.2.6 Gong Recent Developments
- 9.3 Salesloft
  - 9.3.1 Salesloft Conversation Intelligence CI Basic Information
  - 9.3.2 Salesloft Conversation Intelligence CI Product Overview
  - 9.3.3 Salesloft Conversation Intelligence CI Product Market Performance
  - 9.3.4 Salesloft Business Overview
  - 9.3.5 Salesloft Conversation Intelligence CI SWOT Analysis
  - 9.3.6 Salesloft Recent Developments
- 9.4 HubSpot Sales Hub
  - 9.4.1 HubSpot Sales Hub Conversation Intelligence CI Basic Information
  - 9.4.2 HubSpot Sales Hub Conversation Intelligence CI Product Overview
- 9.4.3 HubSpot Sales Hub Conversation Intelligence CI Product Market Performance
- 9.4.4 HubSpot Sales Hub Business Overview
- 9.4.5 HubSpot Sales Hub Recent Developments
- 9.5 Mindtickle
  - 9.5.1 Mindtickle Conversation Intelligence CI Basic Information
  - 9.5.2 Mindtickle Conversation Intelligence CI Product Overview
  - 9.5.3 Mindtickle Conversation Intelligence CI Product Market Performance
  - 9.5.4 Mindtickle Business Overview
  - 9.5.5 Mindtickle Recent Developments
- 9.6 Outreach
  - 9.6.1 Outreach Conversation Intelligence CI Basic Information
  - 9.6.2 Outreach Conversation Intelligence CI Product Overview
  - 9.6.3 Outreach Conversation Intelligence CI Product Market Performance
  - 9.6.4 Outreach Business Overview
  - 9.6.5 Outreach Recent Developments
- 9.7 Salesken
  - 9.7.1 Salesken Conversation Intelligence CI Basic Information
  - 9.7.2 Salesken Conversation Intelligence CI Product Overview
  - 9.7.3 Salesken Conversation Intelligence CI Product Market Performance
  - 9.7.4 Salesken Business Overview
  - 9.7.5 Salesken Recent Developments
- 9.8 Revenue.io
  - 9.8.1 Revenue.io Conversation Intelligence CI Basic Information
  - 9.8.2 Revenue.io Conversation Intelligence CI Product Overview
  - 9.8.3 Revenue.io Conversation Intelligence CI Product Market Performance



- 9.8.4 Revenue.io Business Overview
- 9.8.5 Revenue.io Recent Developments
- 9.9 CallRail
  - 9.9.1 CallRail Conversation Intelligence CI Basic Information
  - 9.9.2 CallRail Conversation Intelligence CI Product Overview
  - 9.9.3 CallRail Conversation Intelligence CI Product Market Performance
  - 9.9.4 CallRail Business Overview
  - 9.9.5 CallRail Recent Developments
- 9.10 Balto
  - 9.10.1 Balto Conversation Intelligence CI Basic Information
  - 9.10.2 Balto Conversation Intelligence CI Product Overview
  - 9.10.3 Balto Conversation Intelligence CI Product Market Performance
  - 9.10.4 Balto Business Overview
  - 9.10.5 Balto Recent Developments
- 9.11 Enthu.Al
  - 9.11.1 Enthu.Al Conversation Intelligence CI Basic Information
  - 9.11.2 Enthu. Al Conversation Intelligence CI Product Overview
  - 9.11.3 Enthu. Al Conversation Intelligence CI Product Market Performance
  - 9.11.4 Enthu. Al Business Overview
  - 9.11.5 Enthu.Al Recent Developments
- 9.12 Jiminny
  - 9.12.1 Jiminny Conversation Intelligence CI Basic Information
  - 9.12.2 Jiminny Conversation Intelligence CI Product Overview
  - 9.12.3 Jiminny Conversation Intelligence CI Product Market Performance
  - 9.12.4 Jiminny Business Overview
  - 9.12.5 Jiminny Recent Developments
- 9.13 Voyc
  - 9.13.1 Voyc Conversation Intelligence CI Basic Information
  - 9.13.2 Voyc Conversation Intelligence CI Product Overview
  - 9.13.3 Voyc Conversation Intelligence CI Product Market Performance
  - 9.13.4 Voyc Business Overview
  - 9.13.5 Voyc Recent Developments
- 9.14 Chorus
  - 9.14.1 Chorus Conversation Intelligence CI Basic Information
  - 9.14.2 Chorus Conversation Intelligence CI Product Overview
  - 9.14.3 Chorus Conversation Intelligence CI Product Market Performance
  - 9.14.4 Chorus Business Overview
  - 9.14.5 Chorus Recent Developments
- 9.15 Observe.ai



- 9.15.1 Observe.ai Conversation Intelligence CI Basic Information
- 9.15.2 Observe.ai Conversation Intelligence CI Product Overview
- 9.15.3 Observe.ai Conversation Intelligence CI Product Market Performance
- 9.15.4 Observe.ai Business Overview
- 9.15.5 Observe.ai Recent Developments
- 9.16 ExecVision
  - 9.16.1 ExecVision Conversation Intelligence CI Basic Information
  - 9.16.2 ExecVision Conversation Intelligence CI Product Overview
  - 9.16.3 ExecVision Conversation Intelligence CI Product Market Performance
  - 9.16.4 ExecVision Business Overview
  - 9.16.5 ExecVision Recent Developments
- 9.17 CallMiner
  - 9.17.1 CallMiner Conversation Intelligence CI Basic Information
  - 9.17.2 CallMiner Conversation Intelligence CI Product Overview
  - 9.17.3 CallMiner Conversation Intelligence CI Product Market Performance
  - 9.17.4 CallMiner Business Overview
  - 9.17.5 CallMiner Recent Developments
- 9.18 Avoma
  - 9.18.1 Avoma Conversation Intelligence CI Basic Information
  - 9.18.2 Avoma Conversation Intelligence CI Product Overview
  - 9.18.3 Avoma Conversation Intelligence CI Product Market Performance
  - 9.18.4 Avoma Business Overview
  - 9.18.5 Avoma Recent Developments
- 9.19 Refract
  - 9.19.1 Refract Conversation Intelligence CI Basic Information
  - 9.19.2 Refract Conversation Intelligence CI Product Overview
  - 9.19.3 Refract Conversation Intelligence CI Product Market Performance
  - 9.19.4 Refract Business Overview
  - 9.19.5 Refract Recent Developments

#### 10 CONVERSATION INTELLIGENCE CI REGIONAL MARKET FORECAST

- 10.1 Global Conversation Intelligence CI Market Size Forecast
- 10.2 Global Conversation Intelligence CI Market Forecast by Region
  - 10.2.1 North America Market Size Forecast by Country
  - 10.2.2 Europe Conversation Intelligence CI Market Size Forecast by Country
  - 10.2.3 Asia Pacific Conversation Intelligence CI Market Size Forecast by Region
- 10.2.4 South America Conversation Intelligence CI Market Size Forecast by Country
- 10.2.5 Middle East and Africa Forecasted Consumption of Conversation Intelligence CI



by Country

# 11 FORECAST MARKET BY TYPE AND BY APPLICATION (2024-2029)

- 11.1 Global Conversation Intelligence CI Market Forecast by Type (2024-2029)
- 11.2 Global Conversation Intelligence CI Market Forecast by Application (2024-2029)

#### 12 CONCLUSION AND KEY FINDINGS



# **List Of Tables**

#### **LIST OF TABLES**

- Table 1. Introduction of the Type
- Table 2. Introduction of the Application
- Table 3. Market Size (M USD) Segment Executive Summary
- Table 4. Conversation Intelligence CI Market Size Comparison by Region (M USD)
- Table 5. Global Conversation Intelligence CI Revenue (M USD) by Manufacturers (2018-2023)
- Table 6. Global Conversation Intelligence CI Revenue Share by Manufacturers (2018-2023)
- Table 7. Company Type (Tier 1, Tier 2, and Tier 3) & (based on the Revenue in Conversation Intelligence CI as of 2022)
- Table 8. Manufacturers Conversation Intelligence CI Sales Sites and Area Served
- Table 9. Manufacturers Conversation Intelligence CI Service Type
- Table 10. Global Conversation Intelligence CI Manufacturers Market Concentration Ratio (CR5 and HHI)
- Table 11. Mergers & Acquisitions, Expansion Plans
- Table 12. Value Chain Map of Conversation Intelligence CI
- Table 13. Midstream Market Analysis
- Table 14. Downstream Customer Analysis
- Table 15. Key Development Trends
- Table 16. Driving Factors
- Table 17. Conversation Intelligence CI Market Challenges
- Table 18. Market Restraints
- Table 19. Global Conversation Intelligence CI Market Size by Type (M USD)
- Table 20. Global Conversation Intelligence CI Market Size (M USD) by Type (2018-2023)
- Table 21. Global Conversation Intelligence CI Market Size Share by Type (2018-2023)
- Table 22. Global Conversation Intelligence CI Sales Growth Rate by Type (2019-2023)
- Table 23. Global Conversation Intelligence CI Market Size by Application
- Table 24. Global Conversation Intelligence CI Sales by Application (2018-2023) & (M USD)
- Table 25. Global Conversation Intelligence CI Market Share by Application (2018-2023)
- Table 26. Global Conversation Intelligence CI Sales Growth Rate by Application (2019-2023)
- Table 27. Global Conversation Intelligence CI Market Size by Region (2018-2023) & (M USD)



- Table 28. Global Conversation Intelligence CI Market Share by Region (2018-2023)
- Table 29. North America Conversation Intelligence CI Market Size by Country (2018-2023) & (M USD)
- Table 30. Europe Conversation Intelligence CI Market Size by Country (2018-2023) & (M USD)
- Table 31. Asia Pacific Conversation Intelligence CI Market Size by Region (2018-2023) & (M USD)
- Table 32. South America Conversation Intelligence CI Market Size by Country (2018-2023) & (M USD)
- Table 33. Middle East and Africa Conversation Intelligence CI Market Size by Region (2018-2023) & (M USD)
- Table 34. Chorus.ai Conversation Intelligence CI Basic Information
- Table 35. Chorus.ai Conversation Intelligence CI Product Overview
- Table 36. Chorus.ai Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 37. Chorus.ai Business Overview
- Table 38. Chorus.ai Conversation Intelligence CI SWOT Analysis
- Table 39. Chorus.ai Recent Developments
- Table 40. Gong Conversation Intelligence CI Basic Information
- Table 41. Gong Conversation Intelligence CI Product Overview
- Table 42. Gong Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 43. Gong Business Overview
- Table 44. Gong Conversation Intelligence CI SWOT Analysis
- Table 45. Gong Recent Developments
- Table 46. Salesloft Conversation Intelligence CI Basic Information
- Table 47. Salesloft Conversation Intelligence CI Product Overview
- Table 48. Salesloft Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 49. Salesloft Business Overview
- Table 50. Salesloft Conversation Intelligence CI SWOT Analysis
- Table 51. Salesloft Recent Developments
- Table 52. HubSpot Sales Hub Conversation Intelligence CI Basic Information
- Table 53. HubSpot Sales Hub Conversation Intelligence CI Product Overview
- Table 54. HubSpot Sales Hub Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 55. HubSpot Sales Hub Business Overview
- Table 56. HubSpot Sales Hub Recent Developments
- Table 57. Mindtickle Conversation Intelligence CI Basic Information



- Table 58. Mindtickle Conversation Intelligence CI Product Overview
- Table 59. Mindtickle Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 60. Mindtickle Business Overview
- Table 61. Mindtickle Recent Developments
- Table 62. Outreach Conversation Intelligence CI Basic Information
- Table 63. Outreach Conversation Intelligence CI Product Overview
- Table 64. Outreach Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 65. Outreach Business Overview
- Table 66. Outreach Recent Developments
- Table 67. Salesken Conversation Intelligence CI Basic Information
- Table 68. Salesken Conversation Intelligence CI Product Overview
- Table 69. Salesken Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 70. Salesken Business Overview
- Table 71. Salesken Recent Developments
- Table 72. Revenue.io Conversation Intelligence CI Basic Information
- Table 73. Revenue.io Conversation Intelligence CI Product Overview
- Table 74. Revenue.io Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 75. Revenue.io Business Overview
- Table 76. Revenue.io Recent Developments
- Table 77. CallRail Conversation Intelligence CI Basic Information
- Table 78. CallRail Conversation Intelligence CI Product Overview
- Table 79. CallRail Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 80. CallRail Business Overview
- Table 81. CallRail Recent Developments
- Table 82. Balto Conversation Intelligence CI Basic Information
- Table 83. Balto Conversation Intelligence CI Product Overview
- Table 84. Balto Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 85. Balto Business Overview
- Table 86. Balto Recent Developments
- Table 87. Enthu.Al Conversation Intelligence CI Basic Information
- Table 88. Enthu. Al Conversation Intelligence CI Product Overview
- Table 89. Enthu.Al Conversation Intelligence Cl Revenue (M USD) and Gross Margin (2018-2023)



- Table 90. Enthu. Al Business Overview
- Table 91. Enthu. Al Recent Developments
- Table 92. Jiminny Conversation Intelligence CI Basic Information
- Table 93. Jiminny Conversation Intelligence CI Product Overview
- Table 94. Jiminny Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 95. Jiminny Business Overview
- Table 96. Jiminny Recent Developments
- Table 97. Voyc Conversation Intelligence CI Basic Information
- Table 98. Voyc Conversation Intelligence CI Product Overview
- Table 99. Voyc Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 100. Voyc Business Overview
- Table 101. Voyc Recent Developments
- Table 102. Chorus Conversation Intelligence CI Basic Information
- Table 103. Chorus Conversation Intelligence CI Product Overview
- Table 104. Chorus Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 105. Chorus Business Overview
- Table 106. Chorus Recent Developments
- Table 107. Observe.ai Conversation Intelligence CI Basic Information
- Table 108. Observe.ai Conversation Intelligence CI Product Overview
- Table 109. Observe.ai Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 110. Observe.ai Business Overview
- Table 111. Observe.ai Recent Developments
- Table 112. ExecVision Conversation Intelligence CI Basic Information
- Table 113. ExecVision Conversation Intelligence CI Product Overview
- Table 114. ExecVision Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 115. ExecVision Business Overview
- Table 116. ExecVision Recent Developments
- Table 117. CallMiner Conversation Intelligence CI Basic Information
- Table 118. CallMiner Conversation Intelligence CI Product Overview
- Table 119. CallMiner Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)
- Table 120. CallMiner Business Overview
- Table 121. CallMiner Recent Developments
- Table 122. Avoma Conversation Intelligence CI Basic Information



Table 123. Avoma Conversation Intelligence CI Product Overview

Table 124. Avoma Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)

Table 125. Avoma Business Overview

Table 126. Avoma Recent Developments

Table 127. Refract Conversation Intelligence CI Basic Information

Table 128. Refract Conversation Intelligence CI Product Overview

Table 129. Refract Conversation Intelligence CI Revenue (M USD) and Gross Margin (2018-2023)

Table 130. Refract Business Overview

Table 131. Refract Recent Developments

Table 132. Global Conversation Intelligence CI Market Size Forecast by Region (2024-2029) & (M USD)

Table 133. North America Conversation Intelligence CI Market Size Forecast by Country (2024-2029) & (M USD)

Table 134. Europe Conversation Intelligence CI Market Size Forecast by Country (2024-2029) & (M USD)

Table 135. Asia Pacific Conversation Intelligence CI Market Size Forecast by Region (2024-2029) & (M USD)

Table 136. South America Conversation Intelligence CI Market Size Forecast by Country (2024-2029) & (M USD)

Table 137. Middle East and Africa Conversation Intelligence CI Market Size Forecast by Country (2024-2029) & (M USD)

Table 138. Global Conversation Intelligence CI Market Size Forecast by Type (2024-2029) & (M USD)

Table 139. Global Conversation Intelligence CI Market Size Forecast by Application (2024-2029) & (M USD)



# **List Of Figures**

#### LIST OF FIGURES

- Figure 1. Industrial Chain of Conversation Intelligence CI
- Figure 2. Data Triangulation
- Figure 3. Key Caveats
- Figure 4. Global Conversation Intelligence CI Market Size (M USD)(2018-2029)
- Figure 5. Global Conversation Intelligence CI Market Size (M USD) (2018-2029)
- Figure 6. Evaluation Matrix of Segment Market Development Potential (Type)
- Figure 7. Evaluation Matrix of Segment Market Development Potential (Application)
- Figure 8. Evaluation Matrix of Regional Market Development Potential
- Figure 9. Conversation Intelligence CI Market Size by Country (M USD)
- Figure 10. Global Conversation Intelligence CI Revenue Share by Manufacturers in 2022
- Figure 11. Conversation Intelligence CI Market Share by Company Type (Tier 1, Tier 2 and Tier 3): 2018 VS 2022
- Figure 12. The Global 5 and 10 Largest Players: Market Share by Conversation Intelligence CI Revenue in 2022
- Figure 13. Evaluation Matrix of Segment Market Development Potential (Type)
- Figure 14. Global Conversation Intelligence CI Market Share by Type
- Figure 15. Market Size Share of Conversation Intelligence CI by Type (2018-2023)
- Figure 16. Market Size Market Share of Conversation Intelligence CI by Type in 2022
- Figure 17. Global Conversation Intelligence CI Sales Growth Rate by Type (2019-2023)
- Figure 18. Evaluation Matrix of Segment Market Development Potential (Application)
- Figure 19. Global Conversation Intelligence CI Market Share by Application
- Figure 20. Global Conversation Intelligence CI Market Share by Application (2018-2023)
- Figure 21. Global Conversation Intelligence CI Market Share by Application in 2022
- Figure 22. Global Conversation Intelligence CI Sales Growth Rate by Application (2019-2023)
- Figure 23. Global Conversation Intelligence CI Market Share by Region (2018-2023)
- Figure 24. North America Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)
- Figure 25. North America Conversation Intelligence CI Market Share by Country in 2022
- Figure 26. U.S. Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)
- Figure 27. Canada Conversation Intelligence CI Market Size (M USD) and Growth Rate (2018-2023)
- Figure 28. Mexico Conversation Intelligence CI Market Size (Units) and Growth Rate



(2018-2023)

Figure 29. Europe Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 30. Europe Conversation Intelligence CI Market Share by Country in 2022

Figure 31. Germany Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 32. France Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 33. U.K. Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 34. Italy Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 35. Russia Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 36. Asia Pacific Conversation Intelligence CI Market Size and Growth Rate (M USD)

Figure 37. Asia Pacific Conversation Intelligence CI Market Share by Region in 2022

Figure 38. China Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 39. Japan Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 40. South Korea Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 41. India Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 42. Southeast Asia Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 43. South America Conversation Intelligence CI Market Size and Growth Rate (M USD)

Figure 44. South America Conversation Intelligence CI Market Share by Country in 2022

Figure 45. Brazil Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 46. Argentina Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 47. Columbia Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 48. Middle East and Africa Conversation Intelligence CI Market Size and Growth Rate (M USD)



Figure 49. Middle East and Africa Conversation Intelligence CI Market Share by Region in 2022

Figure 50. Saudi Arabia Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 51. UAE Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 52. Egypt Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 53. Nigeria Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 54. South Africa Conversation Intelligence CI Market Size and Growth Rate (2018-2023) & (M USD)

Figure 55. Global Conversation Intelligence CI Market Size Forecast by Value (2018-2029) & (M USD)

Figure 56. Global Conversation Intelligence CI Market Share Forecast by Type (2024-2029)

Figure 57. Global Conversation Intelligence CI Market Share Forecast by Application (2024-2029)



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