

# 2011 U.S. Securities Brokerage Industry-Jobs & Wages Report

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## Abstracts

The Securities Brokerage report, published annually by Barnes Reports, contains timely and accurate industry statistics, forecasts and demographics on industry job titles, fringe benefits, employment and hourly and annual wages and salaries. The report features 2011 current and 2012 forecast estimates on the median wages and salaries (plus 10th, 25th, 75th, 90th percentiles) nationally and for all 50 U.S. States. The report also includes industry definition, 5-year historical trends on industry sales, establishments and employment, and a 5-year trend on median wages and salaries for up to 50 industry job titles.

## Contents

Users' Guide, Industry Definition and Related Industries, Industry Establishments, Sales & Employment Trends, Industry Ratios, Establishments, Firms & Payroll, Percentiles of Job Titles - Hourly & Annual Wages, 5-Year Trends of Job Titles - Hourly & Annual Wages, 5-Year Trends of Payroll & Fringe Benefits, Industry Job Titles:, Management occupations, Chief executives, General and operations managers, Sales managers, Public relations managers, Administrative services managers, Computer and information systems managers, Financial managers, Managers, all other, Business and financial operations occupations, Compliance officers, except agriculture, construction, Training and development specialists, Management analysts, Business operations specialists, all other, Accountants and auditors, Credit analysts, Financial analysts, Personal financial advisors, Financial examiners, Loan officers, Financial specialists, all other, Computer programmers, Computer support specialists, Computer systems analysts, Database administrators, Network and computer systems administrators, Operations research analysts, Life, physical, and social science occupations, Market research analysts, Legal occupations, Lawyers, Arts, design, entertainment, sports, and media , Sales and related occupations, First-line supervisors/managers of non-retail sales workers, Securities, and financial services sales agents, Sales representatives, services, all other, Telemarketers, Sales and related workers, all other, Office and administrative support occupations, First-line supervisors/managers of admin workers, Bookkeeping, accounting, and auditing clerks, Tellers, Brokerage clerks, Customer service representatives, File clerks, New accounts clerks, Receptionists and information clerks, Executive secretaries and administrative assistants, Appendix,

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