

# 2011 U.S. Insurance Agencies & Brokerages Industry-Jobs & Wages Report

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#### **Abstracts**

The Insurance Agencies & Brokerages Industry-Jobs & Wages report, published annually by Barnes Reports, contains timely and accurate industry statistics, forecasts and demographics on industry job titles, fringe benefits, employment and hourly and annual wages and salaries. The report features 2011 current and 2012 forecast estimates on the median wages and salaries (plus 10th, 25th, 75th, 90th percentiles) nationally and for all 50 U.S. States. The report also includes industry definition, 5-year historical trends on industry sales, establishments and employment, and a 5-year trend on median wages and salaries for up to 50 industry job titles.



#### **Contents**

Users' Guide, Industry Definition and Related Industries, Industry Establishments, Sales & Employment Trends, Industry Ratios, Establishments, Firms & Payroll, Percentiles of Job Titles - Hourly & Annual Wages, 5-Year Trends of Job Titles - Hourly & Annual Wages, 5-Year Trends of Payroll & Fringe Benefits, Industry Job Titles:, Management occupations, Chief executives, General and operations managers, Marketing managers, Sales managers, Administrative services managers, Financial managers, Business and financial operations occupations, Claims adjusters, examiners, and investigators, Insurance appraisers, auto damage, Compliance officers, except agriculture, construction, health and safety, and transportation, Compensation, benefits, and job analysis specialists, Training and development specialists, Management analysts, Business operations specialists, all other, Accountants and auditors, Financial analysts, Personal financial advisors, Insurance underwriters, Financial specialists, all other, Computer and mathematical science occupations, Computer support specialists, Computer systems analysts, Network and computer systems administrators, Life. physical, and social science occupations, Market research analysts, Legal occupations, Arts, design, entertainment, sports, and media occupations, Building and grounds cleaning and maintenance occupations, Janitors and cleaners, except maids and housekeeping cleaners, Sales and related occupations, First-line supervisors/managers of non-retail sales workers, Retail salespersons, Insurance sales agents, Securities, commodities, and financial services sales agents, Sales representatives, services, all other, Telemarketers, Office and administrative support occupations, First-line supervisors/managers of office and administrative support workers, Switchboard operators, including answering service, Billing and posting clerks and machine operators, Bookkeeping, accounting, and auditing clerks, Customer service representatives, File clerks, Receptionists and information clerks, Executive secretaries and administrative assistants, Secretaries, except legal, medical, and executive, Data entry keyers, Appendix,



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