

# Ziplink, Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

<https://marketpublishers.com/r/Z4EC5A88FDBBEN.html>

Date: May 2025

Pages: 50

Price: US\$ 499.00 (Single User License)

ID: Z4EC5A88FDBBEN

## Abstracts

Ziplink, Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Ziplink, Inc. and its competitors. This provides our Clients with a clear understanding of Ziplink, Inc. position in the Industry.

The report contains detailed information about Ziplink, Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Ziplink, Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Ziplink, Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your

company's decision-making processes.

In the part that describes Ziplink, Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Ziplink, Inc. business.

### **About Ziplink, Inc.**

ZipLink Inc (the company or ZipLink) was organized in 1995 as a Connecticut limited liability company. The Company is a provider of wholesale Internet connectivity services in the United States and Canada to Internet service providers and developers and vendors of Internet appliances. ZipLink provides wholesale Internet access services under the name ZipDial to Internet service providers, or ISPs, in the United States and Canada which, in turn, offer Internet access to their subscribers using ZipLink's network infrastructure. ZipLink also offers a range of Internet connectivity services for Internet appliances, including Internet access and subscriber authentication.

### **The ZipLink Network**

As of December 31, 1999 the ZipLink network was comprised of 28 super points of presence, or SuperPoPs, covering approximately 80% of the population of the top 50 metropolitan areas in the United States.

### **Services**

ZipLink provides wholesale Internet connectivity services to local, regional and national ISPs, including free and subsidized access providers, and to developers and vendors of Internet appliances using its network. The company provides Internet service to a

limited number of direct subscribers.

### Zipdial Wholesale Services for ISPs

The Company provides an array of wholesale Internet access services under the name ZipDial to ISPs which, in turn, offer Internet access to their subscribers using ZipLink's network.

ZipLink's service offerings through its ZipDial program include local dial-up access in any area covered by its network. ZipLink also offers its ZipDial customers a variety of enhanced services through various strategic alliances and partnerships. These services include e-mail, web hosting, authentication, news and customer support options.

One Internet access service option the company offers is digital subscriber line, or DSL service. DSL technology allows users to achieve data transmission speeds over ordinary telephone lines up to 7.1 megabits per second (or 125 times greater than the dial-up modem currently available) at a reasonable cost.

### Internet Appliance Services

The company has developed the network, systems configuration and know-how to provide Internet connectivity, subscriber authentication, and other specially developed services to link a diverse array of electronic devices to the Internet. While its service offerings for Internet appliances are typically tailored to the needs of specific devices, the solutions the company offers are generally applicable to a number of categories of appliances.

### Direct Internet Access Services

ZipLink provides direct Internet access under the ZipLink name to a limited number of retail users. Service offerings in this area include all of the services, which are made available to wholesale customers.

### Competition

The Company's present competitors with respect to the WebTV relationship consist of the other current providers to WebTV: PSINet Inc., UUNet Technologies, Inc (an MCI WorldCom company), Concentric Network Corporation, and a number of other, smaller ISPs.

The Company's present competitors with respect to ZipDial consist of a variety of companies who are, in some form or another, offering wholesale Internet access services. This group includes ISPs such as GTE Internetworking, Concentric, PSINet, UUNet, Splitrock Services, Inc and Navinet, a CMGI Company, as well as local or interexchange exchange carriers, such as Intermedia Communications, Inc., ICG Communications, Inc. and Level 3 Communications, Inc.

The Company's future competitors include all of its present competitors as well as telecommunications companies, such as Williams, AT&T Corporation, Qwest Communications International, Inc. and other ISPs.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

## Contents

RESEARCH METHODOLOGY

DISCLAIMER

### **1. ZIPLINK, INC. COMPANY PROFILE**

- 1.1. Key facts
- 1.2. Financial Performance
- 1.3. Key Executives
- 1.4. Ownership and Major Holders
- 1.5. Company History

### **2. ZIPLINK, INC. BUSINESS OVERVIEW**

- 2.1. Business Description
- 2.2. Major Products and Services
- 2.3. Markets and Sales Activities
- 2.4. Locations, Subsidiaries, Operating Units

### **3. ZIPLINK, INC. SWOT ANALYSIS**

- 3.1. Overview
- 3.2. Strengths
- 3.3. Weaknesses
- 3.4. Opportunities
- 3.5. Threats

### **4. ZIPLINK, INC. FINANCIAL ANALYSIS**

- 4.1. Financial Statements
  - 4.1.1. Income Statement
  - 4.1.2. Balance Sheet
  - 4.1.3. Cash Flow
- 4.2. Financial Ratios
  - 4.2.1. Profitability
  - 4.2.2. Margin Analysis

- 4.2.3. Asset Turnover
- 4.2.4. Credit Ratios
- 4.2.5. Long-Term Solvency
- 4.2.6. Growth Over Prior Year
- 4.2.7. Financial Ratios Charts
- 4.3. Stock Market Snapshot

## **5. ZIPLINK, INC. COMPETITORS AND INDUSTRY ANALYSIS**

- 5.1. Ziplink, Inc. Direct Competitors
- 5.2. Comparison of Ziplink, Inc. and Direct Competitors Financial Ratios
- 5.3. Comparison of Ziplink, Inc. and Direct Competitors Stock Charts
- 5.4. Ziplink, Inc. Industry Analysis
  - 5.4.1. Industry Snapshot
  - 5.4.2. Ziplink, Inc. Industry Position Analysis

## **6. ZIPLINK, INC. NEWS & EVENTS**

- 6.1. News & PR Activity Analysis
- 6.2. IR Corporate News
- 6.3. Marketing News
- 6.4. Corporate Events

## **7. ZIPLINK, INC. EXPERTS REVIEW<sup>1</sup>**

- 7.1. Experts Consensus
- 7.2. Experts Revisions

## **8. ZIPLINK, INC. ENHANCED SWOT ANALYSIS<sup>2</sup>**

## **9. UNITED STATES PESTEL ANALYSIS<sup>2</sup>**

- 9.1. Political Factors
- 9.2. Economic Factors
- 9.3. Social Factors
- 9.4. Technological Factors
- 9.5. Environmental Factors
- 9.6. Legal Factors

## **10. ZIPLINK, INC. IFE, EFE, IE MATRICES<sup>2</sup>**

- 10.1. Internal Factor Evaluation Matrix
- 10.2. External Factor Evaluation Matrix
- 10.3. Internal External Matrix

## **11. ZIPLINK, INC. PORTER FIVE FORCES ANALYSIS<sup>2</sup>**

## **12. ZIPLINK, INC. VRIO ANALYSIS<sup>2</sup>**

### **APPENDIX: RATIO DEFINITIONS**

### **LIST OF FIGURES**

Ziplink, Inc. Annual Revenues in Comparison with Cost of Goods Sold and Gross Profit Profit Margin Chart  
Operating Margin Chart  
Return on Equity (ROE) Chart  
Return on Assets (ROA) Chart  
Debt to Equity Chart  
Current Ratio Chart  
Ziplink, Inc. 1-year Stock Charts  
Ziplink, Inc. 5-year Stock Charts  
Ziplink, Inc. vs. Main Indexes 1-year Stock Chart  
Ziplink, Inc. vs. Direct Competitors 1-year Stock Charts  
Ziplink, Inc. Article Density Chart

1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.  
The complete financial data is available for publicly traded companies.

## List Of Tables

### LIST OF TABLES

Ziplink, Inc. Key Facts  
Profitability  
Management Effectiveness  
Income Statement Key Figures  
Balance Sheet Key Figures  
Cash Flow Statement Key Figures  
Financial Performance Abbreviation Guide  
Ziplink, Inc. Key Executives  
Ziplink, Inc. Major Shareholders  
Ziplink, Inc. History  
Ziplink, Inc. Products  
Revenues by Segment  
Revenues by Region  
Ziplink, Inc. Offices and Representations  
Ziplink, Inc. SWOT Analysis  
Yearly Income Statement Including Trends  
Income Statement Latest 4 Quarters Including Trends  
Yearly Balance Sheet Including Trends  
Balance Sheet Latest 4 Quarters Including Trends  
Yearly Cash Flow Including Trends  
Cash Flow Latest 4 Quarters Including Trends  
Ziplink, Inc. Profitability Ratios  
Margin Analysis Ratios  
Asset Turnover Ratios  
Credit Ratios  
Long-Term Solvency Ratios  
Financial Ratios Growth Over Prior Year  
Ziplink, Inc. Capital Market Snapshot  
Ziplink, Inc. Direct Competitors Key Facts  
Direct Competitors Profitability Ratios  
Direct Competitors Margin Analysis Ratios  
Direct Competitors Asset Turnover Ratios  
Direct Competitors Credit Ratios  
Direct Competitors Long-Term Solvency Ratios  
Industry Statistics



Ziplink, Inc. Industry Position  
Company vs. Industry Income Statement Analysis  
Company vs. Industry Balance Sheet Analysis  
Company vs. Industry Cash Flow Analysis  
Company vs. Industry Ratios Comparison  
Ziplink, Inc. Consensus Recommendations<sup>1</sup>  
Analyst Recommendation Summary<sup>1</sup>  
Price Target Summary<sup>1</sup>  
Experts Recommendation Trends<sup>1</sup>  
Revenue Estimates Analysis<sup>1</sup>  
Earnings Estimates Analysis<sup>1</sup>  
Historical Surprises<sup>1</sup>  
Revenue Estimates Trend<sup>1</sup>  
Earnings Estimates Trend<sup>1</sup>  
Revenue Revisions<sup>1</sup>

## ANALYSIS FEATURES

### SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

## Key Factors Examined by PESTEL Analysis:

**Political** – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

**Economic** – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

**Sociological** – What cultural and societal aspects will work upon the demand for the business's products and operations?

**Technological** – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

**Environmental** – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

**Legal** – What laws and legislation will exert influence on the style the business is carried out?

## **IFE, EFE, IE Matrices**

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

## **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

## **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

## Reputation

### Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

## I would like to order

Product name: Ziplink, Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

Product link: <https://marketpublishers.com/r/Z4EC5A88FDBBEN.html>

Price: US\$ 499.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

[info@marketpublishers.com](mailto:info@marketpublishers.com)

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/Z4EC5A88FDBBEN.html>