

# Young Innovations Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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## Abstracts

Young Innovations Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Young Innovations Inc. and its competitors. This provides our Clients with a clear understanding of Young Innovations Inc. position in the [Healthcare Equipment and Supplies](#) Industry.

The report contains detailed information about Young Innovations Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Young Innovations Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Young Innovations Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to

profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Young Innovations Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Young Innovations Inc. business.

## **About Young Innovations Inc.**

Young Innovations, Inc. engages in the development, manufacture, and marketing of supplies and equipment used by dentists, dental hygienists, dental assistants and consumers. The company markets its products primarily in the U.S. It also markets its products in various international markets, including Canada, Europe, South America, Central America and the Pacific Rim.

### Products

#### Consumables

**Preventive:** The company supplies preventive products to the U.S. professional dental market. Preventive products include

**Prophy Angles:** The company offers a line of prophy products. The prophy angle, in combination with prophy paste, is used in the biannual 'teeth cleaning treatment' that helps remove plaque and polishes teeth. It offers various pre-assembled Classic and Contra disposable prophy angles with cups or brushes attached under both the Young Dental, and Denticator brand names, as well as through private-label relationships.

The company also offers metal prophylaxis angles, which are sealed to help prevent damage to the internal components of the angle and help it withstand repeated sterilizations. The metal prophylaxis angles are marketed together with an assortment of cups and brushes specifically designed to work together.

**Prophylaxis Pastes:** D-Lish, Festival and ProCare are some of the brand names of the company's prophylaxis pastes. Most pastes are available in various textures (grits) and flavors, and some are sold in powder form. Its functional features of prophylaxis paste include stain removal, and splatter control.

**Fluorides:** The company has various flavors of fluorides in gel formulation. Fluorides are used to help prevent tooth decay.

**Handpieces and components:** Under the Athena Champion brand name, the company manufactures and markets low and high-speed dental handpieces. Handpieces are used for teeth-cleaning and during restorative procedures, including removing decay during cavity preparation procedures. The company also provides repair and maintenance services for handpieces.

**Moisture control:** The company offers various moisture control products, including Dri-Aid and Surg-O-Vac, used to remove and absorb saliva or liquids during various common dental procedures.

## Infection Control

The company markets a line of infection control products to the dental practice. Infection control products include

**Surface Disinfectants:** BIREX is the major liquid surface disinfectants in the U.S. Surface disinfectants are used to clean surfaces in the dental operator, such as a dental chair or countertop that might be contaminated with bioburden.

**Evacuation system cleaners:** The evacuation system is designed to remove debris from the patient's mouth during a dental procedure. Vacusol and NeutraVac, the company's evacuation system cleaners, remove debris that collects in the evacuation line.

**Gloves and Masks:** The company offers many types of gloves, including latex, non-latex and powder-free gloves for dental professionals. Flavored gloves, including bubble gum

and grape, are often used by pediatric dentists. Masks are used as a barrier by dental professionals.

**Ultrasonic cleaning systems:** The company, under the Healthsonics brand name, manufactures and markets a line of ultrasonic cleaning systems primarily used to clean and disinfect dental hand instruments. The company also sells a line of solutions and accessories that are used in connection with its systems.

**Instrument disinfectants:** The company offers a line of solutions designed for disinfecting dental instruments, including Multicide Ultra and Biozyme LT. Certain of its cleaners might also be used with ultrasonic cleaners.

#### Micro-applicators

The company manufactures various disposable micro-applicators and bristle brush applicators, under the Microbrush brand name, designed specifically for fast application of minute amounts of material in areas of limited access. The products are used in dental procedures, such as the application of tooth whitening products, sealants, disclosing products, orthodontic brackets, topical analgesics, bonding agents and other restorative materials.

**Home Care:** The company markets a line of products to dentists, pedia

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

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## ANALYSIS FEATURES

### SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

## Key Factors Examined by PESTEL Analysis:

**Political** – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

**Economic** – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

**Sociological** – What cultural and societal aspects will work upon the demand for the business's products and operations?

**Technological** – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

**Environmental** – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

**Legal** – What laws and legislation will exert influence on the style the business is carried out?

## **IFE, EFE, IE Matrices**

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

## **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

## **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

## Reputation

### Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

## I would like to order

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