

Ferguson Plc Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Ferguson Plc Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Ferguson Plc and its competitors. This provides our Clients with a clear understanding of Ferguson Plc position in the Wholesale and Distribution Industry.

The report contains detailed information about Ferguson Plc that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Ferguson Plc. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Ferguson Plc financial analysis covers the income statement and ratio trendcharts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your



company's decision-making processes.

In the part that describes Ferguson Plc competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Ferguson Plc business.

About Ferguson Plc

Wolseley plc is a specialist trade distributor of plumbing and heating products to professional contractors. The company is a supplier of building materials to the professional market. The company operates 4,394 branches in 27 countries.

The company supplies a range of customers operating in different industry sectors that range from the individual plumber or builder through to national contractor chains and house builders, including industrial and commercial organizations. The company's primary customer focus is on professional contractors who work with households, governments, property developers, and industrial buildings or in the repair and maintenance of existing premises.

Divisions

The company's business is divided into two geographical divisions: Europe, which covers business segments in the U.K. and Ireland, France, the Nordic region, and Central and Eastern Europe; and North America, which consists of the North America plumbing and heating businesses namely Ferguson and Wolseley Canada.

The company's North American plumbing and heating businesses are Ferguson in the United States and Wolseley Canada. Ferguson is a wholesale distributor of plumbing



supplies, pipes, valves, and fittings in the USA and a distributor of heating, ventilation, and air conditioning systems. Ferguson is managed through five business groups: Residential Plumbing, Heating Ventilation and Air Conditioning (HVAC), Waterworks, Commercial Plumbing, and Industrial. Ferguson has eight distribution centres, three pipeyards, and 1,228 branches.

Wolseley Canada engages in the wholesale distribution of plumbing, heating, and ventilation products with 225 branches.

Construction loans: The company, through North American Loan Services (NALS), owns the portfolio of construction loan receivables. These are loans made to builders to finance the construction of properties.

European operations - UK and Ireland

Wolseley UK operates a national distribution centre, servicing Plumb, Parts, and Climate Centers from Leamington Spa. Wolseley operates three regional distribution centres, in Melmerby, Worcester and Marston Gate; and DHL operates a distribution centre in Crick. The business has a fleet of 2,200 commercial vehicles and trades from 1,544 branches in the U.K. and 99 in Ireland.

European operations – Nordic

DT Group operates in Denmark, Finland, Sweden, and Norway.

Silvan is a Danish chain of DIY stores, represented in Denmark, with an assorted product range targeting primarily DIY consumers

Stark is a nationwide Danish chain of builders' merchants with sale of timber, building materials and tools, providing professional advice on building and logistics solutions to professional and DIY builders.

Starkki is a Finnish chain of builders' merchants with an assorted product range targeting professional builders, consumers, home builders, industry, and distributors.

Beijer Byggmaterial is a Swedish chain of builders' merchants, which operate through combi-stores with an assorted product range targeting both professional customers and consumers.



Neumann Bygg is a Norwegian chain of builders' merchants trading with consumers, professional customers, as well as industry and retailers.

Woodcote is a chain of builders' merchants and specialist stores in Central Europe trading from outlets across Poland, the Czech Republic, Slovakia, Hungary and Romania, providing heavyside building materials and internal systems to professional contractors throughout the region.

European operations - France

The company's French business is organized into three divisions. The building materials division has one national and five regional distribution centres, and 349 branches. The main brand, Réseau Pro, is an integrated distributor of heavyside building materials in France.

The division also trades through the brands Panofrance (timber, panels and interior design), Cardor (tiles), and Coverpro (roofing). The plumbing, heating and pipes division has one national and seven regional distribution centres, and 403 branches.

The main brand, Brossette, is the integrated distributor of plumbing, heating, pipes valves, and fitti

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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The complete financial data is available for publicly traded companies.

^{1 –} Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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