

# Wilmar International Limited Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

Wilmar International Limited Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Wilmar International Limited and its competitors. This provides our Clients with a clear understanding of Wilmar International Limited position in the <u>Food and Beverages</u> Industry.

The report contains detailed information about Wilmar International Limited that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Wilmar International Limited. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Wilmar International Limited financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Wilmar International Limited competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Wilmar International Limited business.

### **About Wilmar International Limited**

Wilmar International Limited, an investment holding company, operates as an agribusiness company in Asia. The company's business activities include oil palm cultivation, edible oils refining, oilseeds crushing, consumer pack edible oils processing and merchandising, specialty fats, oleochemicals and biodiesel manufacturing, and grains processing and merchandising.

The company's operations are located in approximately 20 countries across four continents, with a primary focus on Indonesia, Malaysia, China, India and Europe. Its products are sold to approximately 50 countries worldwide.

Merchandising & Processing - Palm & Laurics

The company is a processor and merchandiser of palm and lauric oils, with a distribution network spanning approximately 50 countries. Its products include RBD (refined, bleached, and deodorised) palm oil, RBD palm olein, RBD palm stearin, RBD palm kernel oil, RBD palm kernel olein, RBD palm kernel stearin, crude palm oil (CPO), specialty fats, oleochemicals, and biodiesel. The company owns processing plants in palm producing countries like Indonesia and Malaysia, as well as in consuming



countries, such as China, The Netherlands, Germany and Vietnam. Through joint ventures, the company also owns processing plants in consuming countries like India, Russia, Ukraine, Uganda, and Ivory Coast.

Merchandising & Processing - Oilseeds & Grains

The company is an oilseeds crusher in China, where it processes oilseeds like soybean, rapeseed, groundnut, cottonseed, sunflower seed, and sesame seed into protein meal and edible oils. The company also engages in the milling of wheat into wheat flour and wheat bran, as well as the milling of paddy into rice, rice bran, and rice bran oil.

#### Consumer Products

The company, together with its joint ventures, produces consumer pack edible oils and markets them under own brands in China, India, Indonesia, Vietnam, and Bangladesh.

### Plantations & Palm Oil Mills

The company is an oil palm plantation owner with plantations in both Indonesia – Sumatra and Kalimantan, and Malaysia – Sabah and Sarawak. It also processes Fresh Fruit Bunches (FFB) from third-party suppliers, including small landholders under the Plasma Programme developed by the company.

The CPO and palm kernel produced by palm oil mills are supplied primarily to the company's refineries and palm kernel crushing plants. The company also owns a 30% stake in a plantation in Uganda and operates in the West Africa through a joint venture with Olam International Limited and SIFCA Group of Africa.

The company's planted area was approximately 4,000 hectares in Uganda and approximately 36,000 hectares in West Africa as of December 31, 2008. It also managed approximately 120,000 hectares under a smallholders scheme in West Africa.

### Others

The company is also engaged in the manufacture and distribution of fertilizers, and the shipping of bulk oil. Customers are primarily its FFB, CPO, and palm kernel suppliers, as well as its own plantations.

The company produces NPK compound fertilizers, which comprises three primary



nutrients – nitrogen, phosphorus, and potassium. It is also engaged in the trading of straight fertilizers, such as potash, rock phosphate, urea, ammonium sulphate, and kieserite.

# Shipping

The company owns a fleet of liquid bulk vessels. In 2008, it acquired a 60% stake in Raffles Shipping Corporation Pte Ltd (RSC).

History

Wilmar International Limited was founded in 1991.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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# **ANALYSIS FEATURES**

### **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



# Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

### IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

### **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

# **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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