

Western Refining Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Western Refining Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Western Refining Inc. and its competitors. This provides our Clients with a clear understanding of Western Refining Inc. position in the [Energy](#) Industry.

The report contains detailed information about Western Refining Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Western Refining Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Western Refining Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Western Refining Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Western Refining Inc. business.

About Western Refining Inc.

Western Refining, Inc., through its subsidiaries, operates as an independent crude oil refiner and marketer of refined products in Texas, Arizona, New Mexico, Utah, Colorado, and the Mid-Atlantic region.

Segments

The company's operations include three business segments: the Refining Group, the Retail Group, and the Wholesale Group.

REFINING GROUP

The Refining Group operates three refineries: one in El Paso, Texas (the El Paso refinery); one near Gallup, New Mexico (the Gallup refinery); and one near Yorktown, Virginia (the Yorktown refinery). The company's refining group also operates a crude oil gathering pipeline system in the Four Corners region of New Mexico, an asphalt plant in El Paso, and four asphalt terminals in El Paso, Phoenix, Tucson, and Albuquerque. The three refineries make various grades of gasoline, diesel fuel, and other products from crude oil, other feedstocks, and blending components.

Principal Products: The company's refineries make various grades of gasoline, diesel fuel, jet fuel, and other products from crude oil, other feedstocks, and blending components. The company also acquires finished products through exchange agreements and from various third-party suppliers. The company sells these products through its own service stations, its own wholesale group, independent wholesalers and retailers, commercial accounts, and sales and exchanges with oil companies.

Southwest

El Paso Refinery: The company's El Paso refinery has a crude oil throughput capacity of 128,000 bpd with approximately 4.3 million barrels of storage capacity, a finished product terminal, and an asphalt plant and terminal. Outside of the El Paso area, which is supplied via its El Paso refinery product distribution terminal, the company provides refined products to other areas, including Tucson, Phoenix, Albuquerque, and Juarez, Mexico.

Gallup Refinery: The company's refining group operates a refinery near Gallup, New Mexico. The company's Gallup refinery has a crude oil throughput capacity of 23,000 bpd and is located on approximately 810 acres. Arizona, Colorado, New Mexico, and Utah are the primary areas for the refined products and also are the primary source of crude oil and natural gas liquid supplies for the refinery. The company's Gallup gasoline and diesel fuel production is distributed in Arizona, Colorado, New Mexico, and Utah, primarily via a fleet of finished product trucks operated by its wholesale group.

Mid-Atlantic

Yorktown Refinery: The company's Yorktown refinery is located on 676 acres of land known as Goodwin's Neck, located on the York River in York County, Virginia. The Yorktown refinery primarily serves Yorktown, Virginia; Salisbury, Maryland; Norfolk, Virginia; North and South Carolina; and the New York Harbor. The company's Yorktown refinery is a nominal 70,000 bpd heavy crude oil coking facility that can process various crude oils, including certain crude oils, into finished products, including both conventional and reformulated gasoline, ultra low sulfur diesel fuel, and heating oil. The company also produces liquefied petroleum gases, or LPGs, fuel oil, and petroleum coke.

Customers: The company's major customer is PMI Trading Limited, an affiliate of Petroleos Mexicanos.

Competition: The company's primary competitors include Valero Energy Corp., ConocoPhillips Company, Alon USA Energy, Inc., Holly Corporation, Flying J Inc., Tesoro Corporation, Chevron Products Company, or Chevron, and Suncor Energy, Inc. In the Mid-Atlantic region, its Yorktown refinery primarily competes with Sunoco, Inc., Valero Energy Corp., ConocoPhillips Company, Hess Corporation, and other refineries in the Gulf Coast via the Colonial Pipeline, which runs from the Gulf Coast area to New Jersey.

RETAIL GROUP

The Retail Group operates service stations, which include convenience stores or kiosks. The service stations sell various grades of gasoline, diesel fuel, general merchandise, and beverage and food products to the general public. The company's refining and/or wholesale groups supply the gasoline and diesel fuel that the retail group sells. The company purchases general merchandise and beverage and food products from various suppliers. As of March 5, 2010, its retail group operated 150 service stations with convenience stores or kiosks located in Arizona, New Mexico, and Colorado.

On March 5, 2010, its retail group had 115 convenience stores branded Giant, 1 unit branded Western, and 2 units branded Western Express. In addition, 20 units were branded Mustang, 10 units were branded Sundial, and 2 units were branded Thriftway. Gasoline brands sold at these stores include Western, Giant, Mustang, Phillips 66, Conoco, Thriftway, and Shell.

Competition: The company's service stations compete with Valero Energy Corp., Alon USA Energy, K&G Markets (formerly ConocoPhillips), Maverick, Circle K, Brewer Oil Company, and 7-2-11 food stores. It also competes with Costco Wholesale Corp. and Wal-Mart Stores Inc.

WHOLESALE GROUP

The Wholesale Group includes lubricant and bulk petroleum distribution plants, unmanned fleet fueling operations, a bulk lubricant terminal facility, and a fleet of refined product and lubricant delivery trucks. The wholesale group distributes commercial wholesale petroleum products primarily in Arizona, California, Colorado, Nevada, New Mexico, Texas, and Utah. The company's wholesale group purchases petroleum fuels and lubricants from suppliers and from the refining group.

Customers: The company's principal customers are unbranded retail fuel distributors,

mining, construction, utility, manufacturing, transportation, aviation, and agricultural industries.

Competition: The company competes with other wholesale petroleum products distributors in the areas the company serves, such as Pro Petroleum, Inc., Southern Counties Fuels, Union Distributing, Brown Evans Distributing Co., and Maxum Petroleum, Inc.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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