

Web.com Group, Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Web.com Group, Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Web.com Group, Inc. and its competitors. This provides our Clients with a clear understanding of Web.com Group, Inc. position in the <u>Software and Technology Services</u> Industry.

The report contains detailed information about Web.com Group, Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Web.com Group, Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Web.com Group, Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Web.com Group, Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Web.com Group, Inc. business.

About Web.com Group, Inc.

Web.com Group, Inc. provides Website building tools, online marketing, lead generation, and technology solutions that enable small and medium-sized businesses to build and maintain online presence.

The company offers a range of online services, including online marketing and advertising, local search, search engine marketing, search engine optimization, lead generation, home contractor specific leads, Website design and publishing, logo and brand development, and eCommerce solutions meeting the needs of small businesses along their lifecycle.

The company's primary service offerings, eWorks! XL and SmartClicks, are performance-based packages that include Website design and publishing, Internet marketing and advertising, search engine optimization, search engine submission, lead generation and Web analytics. The company offers its customers a range of Web services and products. In addition to its primary service offerings, the company provides various premium services to customers who desire capabilities, such as eCommerce solutions and other online marketing services and online lead generation. With approximately 275,000 subscribers to its eWorks! XL, SmartClicks, and subscription-based services as of December 31, 2009, the company provides Web services and



products that enable small and medium-sized businesses to have an online presence.

Services and Products

The company provides a range of Web services and products that enable small and medium-sized businesses to establish, maintain, promote, and optimize their online presence. Its Web services and products can be categorized into the following offerings:

eWorks! XL Subscription-Based Services

The company develops and supports subscription Web service packages that include a 5, 10, 20, or 40 page semi-custom Website and related services. It builds, tests, and publishes the Websites and provides related services for its customers. It also provides tutorials and tools for customers to edit and manage their sites. eWorks! XL is a Website design and publishing package targeted at getting small and medium-sized businesses online. The package includes a five-page semi-custom Website built on its proprietary self-editing tool. By using its performance-based package of services, customers eliminate the need to buy, install, or maintain hardware or software to manage their online presence. This offering includes a set of configuration and customization options using a Web browser. The company builds the initial Website for the customer using the content and design information the customer provides.

eWorks! XL includes: Initial Site Design, Online Marketing, Performance Scorecard, Unique 800 Telephone Number; E-mail Marketing; Webmail; Online Web Tools; Modifications and Redesign Service; Domain Name Registration; Hosting and Technical Support; and Mobile Website.

SmartClicks Subscription-Based Services

SmartClicks is a performance-based service. Its SmartClicks offering is targeted to customers that want additional online advertising in their local service areas. An added value of the SmartClicks package is the advertising management function it performs for these customers. The company creates the pay-per-click ads, buys appropriate keywords, monitors the programs' performance and reports results to customers as part of the customers' subscription.

Premium Subscription-Based Services

In addition to its eWorks! XL and SmartClicks subscription-based Web services, the



company offers various premium subscription-based services and functionalities. These premium subscription-based services are available to its eWorks! XL customers, to customers of its custom Website design services and, to customers for whom it has not built a Website and who otherwise require these Web services. The premium subscription-based services include:

eCommerce Solutions: The company offers a set of services that enable businesses to sell their services and products online. Its service offering includes creating the online store catalog and secure shopping cart, establishing an online merchant account and assisting in setting up online payment and order processing.

Pow

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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^{1 –} Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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