

## Wabash National Corp. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Wabash National Corp. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Wabash National Corp. and its competitors. This provides our Clients with a clear understanding of Wabash National Corp. position in the **Heavy Machinery Industry**.

- The report contains detailed information about Wabash National Corp. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.
- Another part of the report is a SWOT-analysis carried out for Wabash National Corp.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.
- The Wabash National Corp. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.
- In the part that describes Wabash National Corp. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.
- Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Wabash National Corp. business.

### About Wabash National Corp.

As of FY 2015, Wabash saw its revenue rising up 8.81% to USD 2,027.5 million compared to the previous year. Its gross profit also had a significant growth of 30.44% to USD 303.4 million against FY 2014 with USD 232.6 million. Company's operating income increased too from USD 122.4 million in FY 2014 to USD 181.5 million in FY 2015, as well as net income which rose up to USD 104.3 million.

Wabash National Corporation engages in designing, manufacturing, and marketing standard and customized truck trailers and related transportation equipment.

The company markets its transportation equipment under the Wabash, DuraPlate, DuraPlateHD, FreightPro, ArcticLite, RoadRailer, Transcraft, Eagle, Eagle II, D-Eagle and Benson trademarks directly to customers, through independent dealers and through its company-owned retail branch network.

## Products

The company's transportation equipment and DuraPlate products primarily include the following:

**DuraPlate Trailers:** DuraPlate trailers utilize a proprietary technology that consists of a composite plate wall. The company's DuraPlate trailers include its DuraPlateHD, a heavy duty version of its regular DuraPlate trailers.

**Smooth Aluminum Trailers:** Smooth aluminum trailers, commonly known as 'sheet and post' trailers, are the commodity trailer product purchased by the trucking industry.

**Platform Trailers:** Platform trailers are sold under Transcraft, Eagle and Benson trademarks. Platform trailers consist of a trailer chassis with a flat or 'drop' loading deck without permanent sides or a roof. These trailers are primarily utilized to haul steel coils, construction materials and large equipment.

**Refrigerated Trailers:** Refrigerated trailers have insulating foam in the walls, roof and floor, which improves both the insulation capabilities and durability of the trailers.

**RoadRailer Equipment:** The RoadRailer intermodal system is a patented bimodal technology consisting of a truck trailer and a detachable rail 'bogie' that permits a trailer to run both over the highway and directly on railroad lines.

**Dump Equipment:** The company offers aluminum and steel dump equipment under the name of Benson. This dump equipment is primarily used in the coal industry.

**DuraPlate Products:** The DuraPlate Products Group was initiated in 2008 to expand the use of DuraPlate composite panels, including the building and servicing all of PODS portable storage container requirements with its new DuraPlate container.

The company's retail and distribution segment offers products in three general categories: new trailers, used trailers and parts and service. The following is a description of each product category:

The company sells new trailers produced by the manufacturing segment. Additionally, the company sells specialty trailers produced by third parties that are purchased in smaller quantities for local or regional transportation needs.

The company provides replacement parts and accessories and maintenance service for trailers and other related equipment.

The company sells used trailers including units taken in trade from its customers upon the sale of new trailers. The ability to remarket used trailers promotes new trailer sales by permitting trade-in allowances and offering customers an outlet for the disposal of used equipment.

## Customers

The company's customer base includes truckload common carriers, leasing companies, private fleet carriers, less-than-truckload (LTL) common carriers, and package carriers.

**Truckload Carriers:** The company's customers include Averitt Express, Inc.; Crete Carrier Corporation; Heartland Express, Inc.; Knight Transportation, Inc.; Schneider National, Inc.; Swift Transportation Corporation; the U.S. Xpress Enterprises, Inc.; and Werner Enterprises, Inc.

**Leasing Companies:** The company's customers are GE Trailer Fleet Services; and Xtra Lease, Inc.

**Private Fleets:** The company's customers include C&S Wholesale Grocers, Inc.; Dillard's, Inc.; and Safeway, Inc.

**Less-Than-Truckload Carriers:** The company serves FedEx Corporation; Old Dominion Freight Lines, Inc.; SAIA Motor Freightlines, Inc.; Vitran Express, Inc.; and YRC Worldwide, Inc.

## Competition

The company competes with Great Dane, Utility, Hyundai Translead, and Stoughton.

## History

Wabash National Corporation was founded in 1985.

The above Company Fundamental Report is a half-ready report and contents are subject to change. It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.

The complete financial data is available for publicly traded companies.

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