

# Voltaire Limited Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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## Abstracts

Voltaire Limited Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Voltaire Limited and its competitors. This provides our Clients with a clear understanding of Voltaire Limited position in the Industry.

The report contains detailed information about Voltaire Limited that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Voltaire Limited. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Voltaire Limited financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Voltaire Limited competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Voltaire Limited business.

## **About Voltaire Limited**

Voltaire Ltd. engages in the design and development of scale-out computing fabrics for data centers, high performance computing, and cloud computing environments.

### Products and Technologies

#### Scale-out InfiniBand Platforms

InfiniBand is switched fabric interconnect for servers. The company's scale-out InfiniBand switches allow applications to run faster. The company offers a range of scale-out InfiniBand switches that vary in the number of available ports and capabilities in order to address the specific needs of its customers, including scalability and integration with other data center technologies:

**Scale-out Ethernet Platforms:** Voltaire's scale-out 10Gb Ethernet offering enables users to use from a far more scalable, lower latency and virtualized switch fabric. In October 2009, the company announced the availability of Vantage 8500, its 10Gb Ethernet low latency switch. Both IBM and HP include the Vantage 8500 in their data center products portfolios.

## Software

The company's software solutions offer the following functionality:

**Application Acceleration Software:** The company's application acceleration software includes software packages, such as Voltaire Messaging Accelerator (VMA), Voltaire Messaging Service (VMS), and OpenMPI Accelerator (OMA). These packages allow customers to maximize the performance of their scale-out platforms. The company sells its application acceleration software as a stand-alone package which is offered separately from its hardware platforms. In some cases, the software is sold in environments that use third party networking platforms. Voltaire VMS acceleration packages have been integrated with NYSE Technologies software and are resold by them as part of their solutions. The company's application acceleration software is designed to run on both its InfiniBand and 10Gb Ethernet scale-out fabric platforms.

**Scale-Out Fabric Management Software:** The company's Unified Fabric Manager (UFM) is a platform for managing demanding scale-out computing environments. Data center operators can use UFM to monitor and operate the entire fabric, increase application performance, and maximize fabric resource utilization. UFM's fabric model allows users to manage fabrics as a set of business related entities such as time critical applications or services.

## Adapters and Cables

The company offers end-to-end solutions to customers in which the company includes InfiniBand host channels, adapters and cables, manufactured by third parties, to its software and switches.

## Customers

The company has a diversified end-customer base covering a range of industries, including governmental, research and educational organizations, such as government-funded research laboratories and post-secondary education institutions. Its end-customers also include enterprises in the manufacturing, oil and gas, entertainment, life sciences, and financial services industries. As of December 31, 2009, its main OEM customers were IBM, HP and SGI.

## Sales and Marketing

The company's sales and marketing staff is located in Israel, the United States, Europe, Asia-Pacific region and Japan. Its regional sales force is divided into three geographical regions: North America, Europe/Middle East/Africa, and Asia-Pacific.

### Significant Events

On June 01, 2010, the company and Platform Computing Inc. announced a partnership to deliver optimized and automated management of data center resources, in virtualized and cloud computing environments.

In November 2010, Voltaire Limited announced that it is collaborating with Emulex Corp. to deliver 10GbE solutions to customers.

### Competition

The company's principal competitors are QLogic Corporation and Cisco Systems, Inc. In addition, Mellanox Ltd., its sole supplier of application-specific integrated circuits, or ASICs, compete with the company by marketing and selling InfiniBand switch products. Other competitors for the Ethernet switching products include Juniper Networks, Inc. and Brocade Communications Systems, Inc.

### History

Voltaire Ltd. was founded in 1997.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.  
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## ANALYSIS FEATURES

### SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

## Key Factors Examined by PESTEL Analysis:

**Political** – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

**Economic** – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

**Sociological** – What cultural and societal aspects will work upon the demand for the business's products and operations?

**Technological** – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

**Environmental** – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

**Legal** – What laws and legislation will exert influence on the style the business is carried out?

## **IFE, EFE, IE Matrices**

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

### **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

### **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

## Reputation

### Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

## I would like to order

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