

Vocus Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Vocus Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Vocus Inc. and its competitors. This provides our Clients with a clear understanding of Vocus Inc. position in the Software and Technology Services Industry.

The report contains detailed information about Vocus Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Vocus Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Vocus Inc. financial analysis covers the income statement and ratio trendcharts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your



company's decision-making processes.

In the part that describes Vocus Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Vocus Inc. business.

About Vocus Inc.

Vocus, Inc. provides on-demand software for public relations management. The company's Web-based software suite helps organizations of various sizes to fundamentally change the way they communicate with both the media and the public, optimizing their public relations and increasing their ability to measure its impact.

Products

On-Demand Public Relations (PR) Management

The company's integrated, on-demand software modules provide features and functionality that address the critical functions of public relations. Its on-demand software addresses the functions of public relations, including media relations, news distribution and news monitoring. By automating and integrating essential elements of PR functions, its solutions help organizations communicate directly with reporters and with the public, identify and analyze relevant news stories and manage relationships with the media and other stakeholders.

The company delivers its solutions over the Internet using a scalable application and system architecture. As a part of its solution, the company provides a proprietary information database of approximately one million journalists, analysts, media outlets,



publicity opportunities, and relevant data. Its database contains information about the media, including journalist profiles, contact schedules, podcast interviews, pitching preferences, and other relevant information compiled by media research team. Its solution is available in seven languages and is in use by customers worldwide. The company's database is integrated with its suite of on-demand software modules that together enable its customers to address the communications life-cycle, from identifying key contacts, to distributing information, to closing the loop with digitized feedback and management analytics. The company's on-demand software for public relations management includes the following key modules:

Contact Management: Allows customers access to its database of journalists, media outlets, and publicity opportunities. Customers can create targeted lists, send messages by email, fax or mail and track meetings, telephone calls, and other important activities.

Collateral Management: Provides a central accessible repository in which to store PR information that needs to be shared internally or externally throughout the organization. It can include documents or files of any type, such as media kits, photographs, videos, executive biographies, annual reports, and other PR materials.

Project Management: Helps organize PR projects, including press releases, speaking engagements, or publicity events. A graphical dashboard shows the status of open projects, allowing users to check milestones, reminders, allocated and used resources, team assignments and other tasks from the planning stage through execution and follow-up reporting.

Newsrooms: Provides journalists, analysts, public officials, and other key audiences access to an organization's breaking news, press releases, digital collateral, grassroots advocacy tools, and other critical public information. Matches the look and feel of the organization's Web site and allows PR professionals to update content when and where they want, without the need for IT support.

PRWeb Online Newswire: Allows organizations to improve their online visibility by distributing their news directly to online news sites, such as Yahoo! News and directly to the public through millions of daily RSS feeds and other social media tools. PRWeb releases are optimized for search engines, such as Google to help ensure that press releases are prominently displayed on search results and drive traffic to an organization's Web site.

Email Campaigns: Enables organizations to deliver interactive communications that



provide online access to related collateral material and to track and measure response rates and other campaign metrics. Provides a process for delivering information to journalists, analysts, legislators, and other key audiences. Also provides metrics on campaign initiatives, including emails opened, documents downloaded, and options selected.

Analytics & Measurement: Automatically transforms relevant data about

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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^{1 –} Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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