

Vascular Solutions Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Vascular Solutions Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Vascular Solutions Inc. and its competitors. This provides our Clients with a clear understanding of Vascular Solutions Inc. position in the [Healthcare Equipment and Supplies](#) Industry.

The report contains detailed information about Vascular Solutions Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Vascular Solutions Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Vascular Solutions Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Vascular Solutions Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Vascular Solutions Inc. business.

About Vascular Solutions Inc.

Vascular Solutions, Inc. operates as a medical device company. The company focuses on bringing clinically advanced solutions to interventional cardiologists and interventional radiologists worldwide.

The company's product lines include Hemostat (blood clotting) products, primarily consisting of the D-Stat Dry hemostat, a topical thrombin-based pad with a bandage used to control surface bleeding, and the D-Stat Flowable, a flowable thrombin-based mixture for preventing bleeding in subcutaneous pockets; Extraction catheters, primarily consisting of the Pronto extraction catheter, a mechanical system for the removal of soft thrombus from arteries; Vein products, primarily consisting of the Vari-Lase endovenous laser, a laser and procedure kit used for the treatment of varicose veins; Access products, primarily consisting of micro-introducers and guidewires used to gain percutaneous access to the vasculature; and Specialty catheters, consisting of various catheters for clinical places, including the Langston dual lumen catheters, Twin-Pass dual access catheter and Gandras catheters, and Gopher support catheter.

Hemostat Products

The company's primary hemostat product is the D-Stat Dry. The D-Stat Dry hemostat

bandage is a version of its proprietary blood clotting substance that is lyophilized (freeze-dried) into a gauze pad and combined with an adhesive bandage for application. The D-Stat Dry is used as an adjunct to manual compression for managing bleeding after diagnostic catheterization procedures.

In 2009, the company received Food and Drug Administration (FDA) clearance and began selling a new version of the original D-Stat Dry bandage. This new product, the D-Stat Dry Wrap hemostatic bandage, contains a pre-cut specifically designed for the control of bleeding around indwelling lines.

The company developed additional configurations of its hemostat technology for specialized medical procedures. Its D-Stat Radial hemostat band is a version of the D-Stat Dry that includes a compression band to allow it to be applied over the radial artery in the wrist. In 2009, the company made manufacturing improvements and launched a new version called the D-Stat Rad-Band in the United States.

Extraction Catheters

The company's Pronto product consists of a catheter with a proprietary distal tip and extraction lumen that could be delivered into arteries to mechanically remove blood clots using vacuum suction. In 2005, the company launched the third generation design of the Pronto, named the Pronto V3. It has developed four additional versions of extraction catheters -- the Pronto-Short, Pronto .035, Pronto LP, and QXT. The Pronto-Short is a version designed for use in clotted dialysis grafts. The Pronto 035 is a version designed for use in vessel peripheral indications. The Pronto LP is a version that is designed for use in vessels and was launched in January 2008. The QXT is a version that is designed to be sold in certain international markets and was launched in 2008.

Vein Products

The company's Vari-Lase endovenous laser products consist of a laser console, procedure kits and accessories used in the treatment of reflux of the saphenous vein, referred to as varicose veins.

The first product that the company launched in its vein product line was its Vari-Lase procedure kit. Its Vari-Lase procedure kit is custom-designed for the endovenous procedure. The company has received clearance for its Vari-Lase laser console, which it has manufactured to its specifications by MedArt Corporation, a medical laser manufacturer. In 2007, the company launched the Vari-Lase Bright Tip fiber which

utilizes a ceramic protective sleeve to the distal tip of the laser fiber to provide ultrasound visibility and prevention of contact between the energy-transmitting fiber tip and the vein wall during the application of laser energy.

Specialty Catheters

Specialty catheters consist of various catheters designed to perform functions within clinical niches in interventional medicine. The company has received clearance in the United States for the Langston dual lumen pigtail catheter. The Langston catheter is used for the precise

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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