

# Valmont Industries, Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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## Abstracts

Valmont Industries, Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Valmont Industries, Inc. and its competitors. This provides our Clients with a clear understanding of Valmont Industries, Inc. position in the [Heavy Machinery](#) Industry.

The report contains detailed information about Valmont Industries, Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Valmont Industries, Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Valmont Industries, Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Valmont Industries, Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Valmont Industries, Inc. business.

### **About Valmont Industries, Inc.**

Valmont Industries, Inc. is a producer of fabricated metal products. The company also provides metal coating services, including galvanizing, painting, and anodizing in its Coatings business.

#### Segments

**Engineered Support Structures:** This segment consists of the manufacture of engineered metal structures and components for the global lighting and traffic and wireless communication industries.

**Utility Support Structures:** This segment consists of the manufacture of engineered steel and concrete structures for the global utility industry.

**Coatings:** This segment consists of galvanizing, anodizing and powder coating services.

**Irrigation:** This segment consists of the manufacture of agricultural irrigation equipment and related parts and services.

#### Engineered Support Structures segment

The Engineered Support Structures (ESS) segment manufactures and markets engineered metal structures in two product lines: Lighting and Traffic and Specialty.

**Lighting and Traffic:** This product line primarily includes steel and aluminum poles and structures to which lighting and traffic control fixtures are attached for a range of outdoor lighting applications, such as streets, highways, parking lots, sports stadiums and commercial and residential developments. Traffic poles are structures to which traffic signals are attached and aid the orderly flow of automobile traffic.

**Markets —** The transportation market includes street and highway lighting and traffic control.

**Specialty:** Specialty product line includes the manufacture and distribution of a range of structures (poles and towers) and components serving the wireless communication market. Specialty products also include special use structures for various applications. For a given cell site, the company provides poles, towers and components. The company offers a range of structures to its customers, including solid rod, tubular and guyed towers, poles (tapered and non-tapered) and disguised products to minimize the visual impact of an antenna on an area. Structures are engineered and designed to customer specifications, which include factors such as the number of antennas on the structure and wind and soil conditions.

**Markets—**The main market for its specialty products has been the wireless telephone industry, although the company also sells products to state and federal governments for two-way radio communication, radar, broadcasting and security purposes. The two customer groups for its specialty products are wireless carriers, (companies that provide wireless services to subscribers) and build-to-suit (BTS) companies (organizations that own cell sites and attach antennas from multiple carriers to the pole or tower structure).

#### Utility Support Structures segment

The Utility Support Structures segment (Utility) produces steel and concrete pole structures for electrical transmission, substation and distribution applications. The company's products help move electrical power from where it is produced to where it is used. The company manufactures tapered steel and pre-stressed concrete poles for high-voltage transmission lines, substations (which transfer high-voltage electricity to low-voltage transmission), and electrical distribution (which carry electricity from the substation to the end-user). In addition, the company produces hybrid structures, which

are structures with a concrete base section and steel upper sections.

**Markets**—The company's sales in this segment are mainly in the United States. The markets in which the company participates outside of North America are China, the Middle East, and Africa.

### Coatings segment

The company adds finishes to metals that inhibit corrosion, extend service lives and enhance physical attractiveness of a range of materials and products. Among the services provided include hot-dipped galvanizing, anodizing, powder coating, and e-coating. In its Coatings segment, the company takes unfinished products from its customers and returns them with a galvanized, anodized, or painted finish. The company also paints products using powder coating and e-coating technology (where paint is applied through an electrical charge) for various industries and markets.

### Irrigation segment

In its Irrigation segment, the company manufactures and distributes mechanical irrigation equipment and related service parts under the 'Valley' brand name. A Valmont irrigation machine usually is powered by electricity and propels itself over a farm field and applies water and chemicals to crops. The company's irrigation machines can also irrigate fields by moving up and down the field as opposed to rotating in a circle (referred to as a 'linear' machine). Irrigation machines can be configured to irrigate fields in size from 4 acres to approximately 500 acres, with a standard size in the U.S. configured for a 160-acre tract of ground. The company also offers growers options to control multiple irrigation machines through centralized computer control or mobile remote control.

**Distribution Methods**—The company markets its irrigation machines and service parts through independent dealers. There are approximately 200 dealers in North America, with another approximately 130 dealers serving international markets. The company's international dealers are supported through its regional headquarters in South America, South Africa, western Europe, Australia, China and the Middle East as well as the home office in Valley, Nebraska.

### Customers

Customers and end-users of the company's products include state and federal

governments, contractors, utility and telecommunications companies, manufacturers of commercial lighting fixtures and large farms, as well as the general manufacturing sector.

## History

Valmont Industries, Inc. was founded in 1946.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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## ANALYSIS FEATURES

### SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

## Key Factors Examined by PESTEL Analysis:

**Political** – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

**Economic** – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

**Sociological** – What cultural and societal aspects will work upon the demand for the business's products and operations?

**Technological** – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

**Environmental** – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

**Legal** – What laws and legislation will exert influence on the style the business is carried out?

## **IFE, EFE, IE Matrices**

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

## **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

## **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

## Reputation

### Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

## I would like to order

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