

US Concrete Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

US Concrete Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between US Concrete Inc. and its competitors. This provides our Clients with a clear understanding of US Concrete Inc. position in the <u>Building Products and Construction Materials</u> Industry.

The report contains detailed information about US Concrete Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for US Concrete Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The US Concrete Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes US Concrete Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of US Concrete Inc. business.

About US Concrete Inc.

U.S. Concrete, Inc. is a producer of ready-mixed concrete, precast concrete products, and concrete-related products in select markets in the United States.

Segments

The company operates its business through its Ready-mixed Concrete and Concreterelated products segment and Precast Products Concrete segment.

As of March 15, 2010, the company had 125 fixed and 11 portable ready-mixed concrete plants, 7 precast concrete plants, and 7 producing aggregates facilities (including 27 fixed ready-mixed concrete plants operated by its 60%-owned Michigan subsidiary). During 2009, these plants and facilities produced approximately 4.5 million cubic yards of ready-mixed concrete and 3.0 million tons of aggregates. The company also owns two aggregates facilities that the company leases to third parties.

Ready-Mixed Concrete and Concrete-Related Products segment

Ready-Mixed Concrete and Concrete-Related products segment engages principally in the formulation, preparation, and delivery of ready-mixed concrete to the job sites of its



customers. The company also provides services including the formulation of mixtures for specific design uses, on-site and lab-based product quality control, and customized delivery programs to meet its customers' needs. The company provides its ready-mixed concrete and concrete-related products from its continuing operations in north and west Texas, northern California, New Jersey, New York, Washington, D.C., Michigan and Oklahoma.

Precast Concrete Products segment

Precast Concrete Products segment produces precast concrete products at seven plants in three states, with five plants in California, one in Arizona and one in Pennsylvania. The company's customers choose precast technology for various architectural applications, including free-standing walls used for landscaping, soundproofing and security walls, panels used to clad a building façade and storm water drainage. The company's operations also specialize in various finished products, among which are utility vaults, manholes, catch basins, highway barriers, curb inlets, prestressed bridge girders, concrete piles and custom-designed architectural products.

Products and Services

Ready-Mixed Concrete and Concrete-Related Products segment

Ready-Mixed Concrete: The company's ready-mixed concrete products consist of proportioned mixes the company prepares and delivesr in an unhardened plastic state for placement and shaping into designed forms at the job site.

The company provides various services in connection with its sale of ready-mixed concrete that can help reduce its customers' in-place cost of concrete. These services include production of formulations and alternative product recommendations; quality control, through automated production and laboratory testing; and automated scheduling and tracking systems.

The company produces ready-mixed concrete by combining the desired type of cement, other cementitious materials, sand, gravel and crushed stone with water and, typically, one or more admixtures. These admixtures, such as chemicals, minerals and fibers, determine the usefulness of the product for particular applications.

The company uses various mineral admixtures as supplements to cement, which the company refers to as cementitious materials, to alter the permeability, strength and



other properties of concrete. These materials include fly ash, ground granulated blastfurnace slag, silica fume and other natural pozzolans. The company also uses fibers, such as steel, glass, synthetic and carbon filaments, as additives in various formulations of concrete.

Aggregates: The company produces crushed stone aggregates, sand and gravel from seven aggregates facilities located in New Jersey and Texas. The company sells these aggregates for use in commercial, industrial and public works projects in the markets they serve, as well as consume them internally in the production of ready-mixed concrete in those markets. At December 31, 2009, its total estimated aggregates reserves were 78 million tons.

Building Materials: The company's building materials operations supply concrete masonry, various resale materials, products and tools contractors use in the concrete construction industry. These materials include rebar concrete block, wire mesh, color additives, curing compounds, grouts, wooden forms, and various other items.

Precast Concrete Products segment

The company produces precast concrete products at seven plants in three states, with five in California, one in Arizona, and one in Pennsylvania. The company's precast concrete products consist of ready-mixed concrete the company either produce on-site or purchase from third parties, which is then poured into reusable molds at its plant sites. After the concrete sets, the company strips the molds from the finished products and either places them in inventory or ship them to its customers. The company's precast technology produces a variety of finished products, including various architectural applications, such as free-standing walls used for landscaping, soundproofing and security walls, signage, utility vaults, manholes, panels to clad a building façade, highway barriers, pre-stressed bridge girders, concrete piles, catch basins and curb inlets.

Customers

The company's customers include commercial and industrial construction contractors, residential construction contractors, street and highway construction contractors, and other public works and infrastructure contractors.

History



U.S. Concrete, Inc. was founded in 1948.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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1 – Data availability depends on company's security policy.

2 - These sections are available only when you purchase a report with appropriate additional types of analyses.

The complete financial data is available for publicly traded companies.



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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

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Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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