

Uniglobe.com Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Uniglobe.com Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Uniglobe.com Inc. and its competitors. This provides our Clients with a clear understanding of Uniglobe.com Inc. position in the Industry.

The report contains detailed information about Uniglobe.com Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Uniglobe.com Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Uniglobe.com Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Uniglobe.com Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Uniglobe.com Inc. business.

About Uniglobe.com Inc.

Uniglobe.com Inc. (the company) is a Canadian federal corporation incorporated under the Canada Business Corporations Act in 1995. The Company's Web site offers online booking capabilities, travel package information and pricing and general travel destination information. The Company currently offers the following products and services to the public on its Internet site at www.uniglobe.com.

Products and Services

Cruise and tour sales: The Company offers extensive cruise information on its Internet site as well as at the Web sites the Company is currently supplying cruise product, including Travel.com, Travelzoo and Xylo. The site allows a customer to review available cruises by departure dates, cruise line, cruise ship or destination with detailed information about the destinations and the ships. The Web site serves to provide information to the customer as well as reduce the Company's selling costs per booking.

On July 19, 2000, Uniglobe.com announced its online automated booking system (named Cruise Control). Cruise Control allows customers to book nine major cruise lines online, without the aid of a cruise specialist. Information such as pricing comparisons, real-time availability, itineraries, seating assignments, deck plans,

unpublished specials, and specific stateroom details for nine major cruise lines is available to travelers on the site. This real-time booking system includes cruise offerings from Royal Caribbean, Celebrity, Princess, Carnival, Norwegian, Radisson, Windstar, Crystal and Holland America.

On the marketing front, Uniglobe.com is emphasizing its e-mail marketing efforts, primarily focused around its Cruise Club marketing initiative. Consumers who sign up for the Cruise Club receive weekly product offerings by e-mail. The Exodus server technology that Uniglobe.com uses allows the Company to send out hundreds of thousands of HTML e-mails with the latest cruise offerings and last-minute deals.

Online booking of air, hotel, and car. On the Company's Web site, the customer is offered reliable, real-time access to schedule, pricing and availability information for over 500 airlines, 47,000 hotels and all major car rental companies. The Company's online booking service offers the consumer the choice of either receiving e-tickets or express delivery. The Company's online booking uses systems provided by GetThere and the Galileo global distribution services (GDS) system, in addition, to internally developed booking systems that interface to the Amadeus GDS system.

Competition

The Company competes with Large travel agencies include American Express, Rosenbluth Travel and Carlson Wagonlit. In the online travel services market, the Company competes with other entities that maintain similar commercial Web sites, such as Expedia, Travelocity and Orbitz.com, Hotwire and Priceline. Also, the Company competes with airlines and hotels, such as United Airlines. Cruise lines such as Royal Caribbean and Celebrity also compete with the Company.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
The complete financial data is available for publicly traded companies.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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