

UGI Corp. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

UGI Corp. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between UGI Corp. and its competitors. This provides our Clients with a clear understanding of UGI Corp. position in the [Utilities](#) Industry.

The report contains detailed information about UGI Corp. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for UGI Corp.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The UGI Corp. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your

company's decision-making processes.

In the part that describes UGI Corp. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of UGI Corp. business.

About UGI Corp.

UGI Corporation engages in the distribution and marketing of energy products and related services in the United States and internationally. The company operates as a domestic and international retail distributor of propane and butane; a provider of natural gas and electric service through regulated local distribution utilities; a generator of electricity; a regional marketer of energy commodities; and a regional provider of heating, ventilation, air conditioning, refrigeration, and electrical contracting services.

The company operates in five segments: AmeriGas Propane; International Propane; Gas Utility; Electric Utility; and Energy Services.

AmeriGas Propane

Products, Services, and Marketing

The company's domestic propane distribution business is conducted through AmeriGas Partners. The Partnership serves approximately 1.3 million customers in all 50 states from approximately 1,200 propane distribution locations. In addition to distributing propane, the Partnership also sells, installs, and services propane appliances, including heating systems. In certain areas, the Partnership also installs and services propane fuel systems for motor vehicles. The Partnership sells propane primarily to residential,

commercial/industrial, motor fuel, agricultural, and wholesale customers.

As of September 30, 2009, AmeriGas Cylinder Exchange (ACE) was available at approximately 27,600 retail locations throughout the United States. The ACE program enables consumers to purchase or exchange their empty propane grill cylinders at various retail locations, such as home centers, gas stations, mass merchandisers, and grocery and convenience stores. It also supplies retailers with propane tanks to enable retailers to replenish customers' propane grill cylinders directly at the retailer's location.

Suppliers

The company's major propane suppliers include BP Products North America Inc.; BP Canada Energy Marketing Corp.; Enterprise Products Operating LP; and Targa Midstream Services LP.

International Businesses

The company conducts its international LPG distribution business principally in Europe through its wholly owned subsidiaries, French societe anonyme (Antargaz); and Flaga GmbH, (Flaga). Flaga purchased the 50% equity interest in Zentraleuropa LPG Holdings GmbH (ZLH). Antargaz operates in France.

Antargaz

Products, Services, and Marketing: Antargaz' customer base consists of residential, commercial, agricultural, and motor fuel customer accounts that use LPG for space heating, cooking, water heating, process heat, and transportation. Antargaz sells LPG in cylinders, and in small, medium, and bulk volumes stored in tanks. Sales of LPG are also made to service stations to accommodate vehicles that run on LPG. Antargaz sells LPG in cylinders to approximately 19,000 retail outlets, such as supermarkets, individually owned stores, and gas stations. As of September 30, 2009, Antargaz had approximately 228,500 bulk customers and approximately 5.5 million cylinders in circulation. Antargaz also engages in wholesale sale of LPG and provides logistic, storage, and other services to third-party LPG distributors. Small bulk customers are primarily residential and small business users, such as restaurants, that use LPG mainly for heating and cooking. Small bulk customers also include municipalities, which use LPG for heating sports arenas and swimming pools, and the poultry industry for use in chicken brooding. The principal end-users of cylinders are residential customers who use LPG supplied in this form for domestic applications, such as cooking and heating.

Medium bulk customers use propane only, and consist mainly of residential developments, such as housing projects, hospitals, municipalities, and medium-sized industrial and agricultural enterprises. Large bulk customers are primarily companies that use LPG in their industrial processes and agricultural companies.

Competition: Antargaz competes in its product markets on a national level principally with three LPG distribution companies: Totalgaz (owned by Total France), Butagaz (owned by Societe des Petroles Shell, 'Shell'), and Compagnie des Gaz de Petrole Primag

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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