

# Triunfo Participacoes e Investimentos S.A. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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### **Abstracts**

Triunfo Participacoes e Investimentos S.A. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Triunfo Participacoes e Investimentos S.A. and its competitors. This provides our Clients with a clear understanding of Triunfo Participacoes e Investimentos S.A. position in the <a href="Transportation Infrastructure">Transportation Infrastructure</a> Industry.

The report contains detailed information about Triunfo Participacoes e Investimentos S.A. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Triunfo Participacoes e Investimentos S.A.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Triunfo Participacoes e Investimentos S.A. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows



presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Triunfo Participacoes e Investimentos S.A. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Triunfo Participacoes e Investimentos S.A. business.

### About Triunfo Participacoes e Investimentos S.A.

Triunfo Participacoes e Investimentos S.A. invests in companies and deals, ventures, and businesses in Brazil.

### **Highway Concessionaires**

The specific purpose of Concessao Rodoviaria de Juiz de Fora – Rio S.A. (Concer) is to operate, under concession, Highway BR-040/MG/RJ, Juiz de Fora - Petropolis - Rio de Janeiro section (Missoes cloverleaf interchange), pursuant to the Concession Agreement. The section granted totals 179.9 kilometers and includes three toll plazas, located at kilometer 814.4 MG (bidirectional), kilometer 45.5 RJ (bidirectional) and kilometer 104 RJ (bidirectional).

In 2008, the company, through subsidiary Esparta Part. e Investimentos S.A., acquired an additional interest of 30% in Concessionaria da Rodovia Osorio – Porto Alegre S.A (Concepa).



The specific purpose of Concepa is to operate, under concession, Highway BR-290/RS, Osorio - Porto Alegre section, and the intersection of BR-116/RS (Guaiba), pursuant to the Concession. The section granted totals 121 kilometers and includes three toll plazas, located at kilometer 19.5 (direction Porto Alegre - Osorio), kilometer 77.5 (bidirectional) and kilometer 110.7 (direction Osorio - Porto Alegre).

The specific purpose of Empresa Concessionaria de Rodovias do Norte S.A. (Econorte) is to operate, under concession, lot 1 of the Highway Concession Program of the State of Parana, pursuant to the Concession Agreement executed with the Highway Department of the State of Parana. The granted section totals 340.8 kilometers and includes three toll plazas, located at kilometer 0 of BR-369 (bidirectional), kilometer 126 of BR-369 (bidirectional) and kilometer 3 of BR-323 (bidirectional).

### **Electricity Generation**

Rio Verde Energia S.A. (Rio Verde) specific purpose is the implementation, generation, sale and installation of transmission lines for its power plant, under a concession to explore the energy potential of the Salto Hydroelectric Plant, located in Verde River, in the municipalities of Itaruma and Cacu, State of Goias, pursuant to the Concession Agreement executed with Brazilian Electricity Regulatory Agency. The plant is under implementation phase, and its startup is expected to take place in December 2009. The plant would have an installed capacity of 116 MW, with assured energy of 558,888 MWh/year.

Rio Verde has a Power Purchase Agreement (PPA) of the total assured energy of Salto Hydroeletric Plant, for a 16 year term which corresponds to the 558,888 MWh/year, counted as from February 2010. In September 2009, the company entered into a Power Purchase Agreement with Companhia Energetica de Minas Gerais (Cemig).

#### Port management

Under Adhesion Agreement, the Federal Government, through the Ministry of Transportation, authorized Portonave S.A. – Terminais Portuarios de Navegantes (Portonave) to start the operation for private use, located on the left bank of the Itajai-Acu river, in the region called Ponta da Divineia, in the municipality of Navegantes, State of Santa Catarina. Portonave has the rights to operate Navegantes Port for 25 years.



Navegantes Port has three mooring berths in a 900-meter dock and an 11.3-meter and a paved retro-area with capacity for 1.3 million TEUs (twenty equivalent unit, a measurement equivalent to a 20-foot container).

Rendering of highway operation, upkeep and maintenance services

The company's subsidiaries, Rio Bonito Servicos de Apoio Rodoviario Ltda (Rio Bonito), Rio Guaiba Servicos Rodoviarios Ltda (Rio Guaiba) and OSR Operacoes e Servicos Rodoviarios Ltda (OSR) provide services of paramedical assistance, mechanical assistance (winch) and maintenance of highways (recovery of infrastructure works) to highway concessionaires.

History

Triunfo Participacoes e Investimentos S.A. was founded in 1999.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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### **ANALYSIS FEATURES**

### **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



### Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

### IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

### **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

### **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



### Reputation

### Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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