

# TravelSky Technology Ltd. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

TravelSky Technology Ltd. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between TravelSky Technology Ltd. and its competitors. This provides our Clients with a clear understanding of TravelSky Technology Ltd. position in the Software and Technology Services Industry.

The report contains detailed information about TravelSky Technology Ltd. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for TravelSky Technology Ltd.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The TravelSky Technology Ltd. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes TravelSky Technology Ltd. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of TravelSky Technology Ltd. business.

# **About TravelSky Technology Ltd.**

TravelSky Technology Limited provides information technology solutions for aviation and travel industry in China. The company serves commercial airlines, airports and air travel products and services suppliers, travel agencies, corporate clients, travelers, and cargo shippers.

The company also holds an equity interest in each of the following associated companies: Shanghai Civil Aviation East China Cares System Integration Co., Ltd.; Shenyang Civil Aviation Cares of Northeast China, Ltd.; Aviation Cares of Southwest Chengdu, Ltd.; Heilongjiang TravelSky Airport Technology Limited; Yunnan TravelSky Airport Technology Limited; Shanghai Dongmei Aviation Tourism Online Co., Ltd; Dalian TravelSky Airport Technology Limited; Hebei TravelSky Airport Technology Limited; and Guangzhou Airport AirSpan Information Technology Co. Ltd.

### Aviation Information Technology Service

The company's aviation information technology (AIT) services, which consist of a series of products and solutions, are provided to Chinese commercial airlines and approximately 300 foreign and regional commercial airlines. The AIT services comprise



electronic travel distribution (ETD) service (including Inventory Control System (ICS) service and Computer Reservation System (CRS) service) and Airport Passenger Processing (APP) service, as well as other extended information technology solutions related to the businesses, including product service for supporting aviation alliance, solutions for developing commercial airlines' e-ticket and ecommerce, data service for supporting decisions of commercial airlines, and information management system for improvement of ground operations.

### Distribution Information Technology Service

The company's travel distribution network comprises approximately 63,800 sales terminals owned by approximately 6,600 travel agencies and travel service distributors, covering approximately 400 domestic and overseas cities. The network processed approximately 154.3 million transactions during the year 2008. In 2008, the company designed and developed a business platform product called BLUESKY, which helps middle and large scale travel service distributors to facilitate business operation and management, such as management of customer data, issue of sales policies, and enhancement of reservation.

### Travel Product Distribution Service

The company provides travel product distribution services including hotel reservation, 'hotel + air ticket' packages, car rental, and business trip insurance products. It also cooperates with domestic insurance brokerage institutions to develop information technology solutions for distribution of insurance products like air-travel personal accident injury insurance.

### Aviation Cargo Logistics Information Technology Services

The company's cargo business system, CFPS LITE, supports the cargo terminals of medium and small size airports. A neutral cargo business management system supports international neutral cargo terminals, which meets the needs of international and domestic imports and exports of the neutral cargo terminals at the airport. It provides professional extended services, such as the queuing system for parking lot at the airport. In 2008, the company processed approximately 4.2 million airway bills.

### **Suppliers**

The company's main supplier is Société Internationale de Télécommunications



Aeronautiques S.C.

#### Customers

The company's main customer is China Southern Airlines Company Limited. Its other customers are China Southern Airlines Company Limited, Eastern Airlines, and Air China Limited.

History

TravelSky Technology Limited was incorporated in 2000.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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# **ANALYSIS FEATURES**

### **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



# Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

### IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

# **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

# **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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