

Transportadora de Gas Del Sur S.A. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Transportadora de Gas Del Sur S.A. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Transportadora de Gas Del Sur S.A. and its competitors. This provides our Clients with a clear understanding of Transportadora de Gas Del Sur S.A. position in the Utilities Industry.

The report contains detailed information about Transportadora de Gas Del Sur S.A. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Transportadora de Gas Del Sur S.A.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Transportadora de Gas Del Sur S.A. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Transportadora de Gas Del Sur S.A. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Transportadora de Gas Del Sur S.A. business.

About Transportadora de Gas Del Sur S.A.

Transportadora de Gas del Sur S.A. engages in the transportation and distribution of natural gas, as well as production and commercialization of natural gas liquids (NGL) primarily in Argentina.

Operations

Gas Transportation

As a transporter of natural gas, the company receives gas owned by a shipper, typically a gas distributor, at one or more intake points on its pipeline system for transportation and delivery to the shipper at specified delivery points along the pipeline system. The company's system connects gas fields in southern and western Argentina with both distributors and consumers of gas in those regions, as well as in the greater Buenos Aires area of Argentina. The company is delivering majority of the total gas transported in Argentina, through 5,500 miles of pipeline, of which the company owns 4,713 miles.

Customers and Marketing: The company's principal service area is the greater Buenos



Aires region in central-eastern Argentina. It also serves the rural provinces of western and southern Argentina. The company's service area contains approximately 5.3 million end-users, including approximately 3.5 million in greater Buenos Aires. Direct service to residential, commercial, industrial, and electric power generation end-users is provided by four gas distribution companies in the area, which are connected to its pipeline system: MetroGas S.A. (MetroGas), BAN, Camuzzi Gas Pampeana S.A. (Camuzzi Pampeana), and Camuzzi Gas del Sur S.A. (Camuzzi Sur).

Competition: The company competes with Transportadora de Gas del Norte.

NGL Production and Commercialization

The company's NGL production and commercialization activities are conducted at the General Cerri gas processing complex and the associated Galván loading and storage facility in Bahía Blanca in the Buenos Aires Province (the Cerri Complex). In the Cerri Complex, ethane, LPG and natural gasoline are extracted from the natural gas, which arrives through three main pipelines from the Neuquen and Austral gas basins.

The company operates its NGL business under two different types of contractual arrangements:

NGL production and commercialization for its own account: Under this type of arrangement, the NGL products obtained at Cerri belong to the company. The company purchases natural gas to replace thermal units consumed in the NGL production process and agrees with the natural gas distributors and certain producers on the payment of richness contribution incentives to improve the NGL production in the Cerri Complex.

NGL production and commercialization on behalf of third parties: The company also processes natural gas and markets the NGL products in exchange. In some cases, the company processes the natural gas and delivers the NGL products to the gas producers.

The company sells its LPG exports to Petrobras International Finance Company (PIFCo). It sells ethane to PBB Polisur S.A. (PBB). This business segment also comprises storage and dispatch by truck and subsequent shipment of the NGL extracted at the Cerri Complex in facilities located in Puerto Galván. LPG and natural gasoline are transported via two eight-inch pipelines to the loading terminal at Puerto Galván. Ethane is piped via an eight-inch pipeline to the PBB olefins plant, which is the



sole outlet for ethane from the Cerri Complex.

Other Services

The company's other services comprise midstream activities and telecommunication services. Through midstream services, the company provides integral solutions related to natural gas from wellhead up to the transportation systems. The services comprise gas gathering, compression, and treatment, as well as construction, operation, and maintenance of pipelines, which are rendered to natural gas and oil producers at wellhead. The company's portfolio of midstream customers also includes distribution companies, industrial users, power plants, and refineries. Its midstream activities include the separation and removal of impurities, such as water, carbon dioxide, and sulfur from the natural gas stream. The services are tailored to fit the needs of customer in technical, economic and financial matters, and are rendered directly or through the subsidiaries, Gas Link S.A. (Link), Transporte y Servicios de Gas en Uruguay S.A. (TGU), and Emprendimientos de Gas del Sur S.A. (EGS).

Telcosur (Telecommunications System): The company owns 99.98% of Telcosur, a telecommunications company, which provides value-added and data transportation services through the use of its digital land radio telecommunications system with Synchronous Digital Hierarchy (SDH) technology. In addition, Telcosur improved the telecommunications network capacity through expansions in the Dolavon-Pico Truncado-El Cóndor sections (in the provinces of Chubut and Santa Cruz). Additionally, Telcosur entered into agreements for the use of the infrastructure of third parties' optic fiber in the section Dolavon-Pico Truncado.

History

Transportadora de Gas del Sur S.A. was founded in 1992.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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The complete financial data is available for publicly traded companies.

^{1 –} Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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