

# Tom Group Ltd. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

Tom Group Ltd. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Tom Group Ltd. and its competitors. This provides our Clients with a clear understanding of Tom Group Ltd. position in the <u>Media</u> Industry.

The report contains detailed information about Tom Group Ltd. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Tom Group Ltd.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Tom Group Ltd. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Tom Group Ltd. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Tom Group Ltd. business.

#### About Tom Group Ltd.

Tom Group Limited operates as a Chinese language media conglomerate in Greater China. The company operates its businesses in five areas: Internet (TOM Online), Outdoor media (TOM Outdoor Media Group), Publishing, Sports, Television, and Entertainment across markets in Mainland China, Taiwan, and Hong Kong.

The company's Internet group provides wireless Internet services, online advertising, commercial enterprise solutions, and Internet access. The company's outdoor media group advertising sales of outdoor media assets and provision of outdoor media services. Its publishing group offers magazine and book circulation, sales of publication advertising and other related products. Its sports group engages in the event organization, advertising and sponsorship sales in relation to sports events and programs. Its television and entertainment group engages in the advertising sales in relation to satellite television channel operations, provision of broadcasting post production services and sales of audio-visual products.

#### Internet Group

The company, through its subsidiary TOM Online Inc., operates as a major wireless Internet company that offers various wireless Internet services and operates one of the



most successful portals in Mainland China. With a focus on the younger, trendy and technology-aware demographics in Mainland China, TOM Online has approximately 163 million registered users on its wireless and online services. Its customers sign up for wireless Internet services, including SMS, WAP and ringback tones. TOM Online also provides wireless interactive voice response (IVR) services.

The company through the Internet group principally offers wireless Internet services, short messaging service, 2.5G and voice services, and improved data and voice services. In 2004, the company acquired Treasure Base, a wireless entertainment service provider with exclusive rights with major TV channels; 14 15 a co-investment with IDG and Qualcomm in the Sichuan Great Wall Software Group that would focus on the development of JAVA and BREW technologies, thus enhancing TOM Online's 2.5G and future 3G product development capabilities; exclusive partnerships with UEFA and ESPN STAR brought the Euro 2004 Official Chinese Website and English Premier League content offerings respectively to its users; the strategic alliance with Skype Technologies would look to develop free and fee-based communication and community applications under the co-branded instant messaging tool, TOM-Skype; the acquisition of Whole Win, a WAP service provider has strengthened the position in 2.5G services. Lastly, the acquisition of Indiagames has allowed TOM Online to take it to outside Mainland China, and would help in its continued diversification strategy – in market coverage, by adding India, a market with high-growth potential; in product mix – with the addition of Indiagames' portfolio of approximately 60 mobile games; as well as in distribution – with the combination of approximately 100 distribution channel partnerships worldwide.

#### **Outdoor Media Group**

The company, through its subsidiary TOM Outdoor, operates the billboard network spanning approximately 50 cities in Mainland China, with a total asset space of approximately 300,000 square meters. This network offers a portfolio of billboards and unipoles complemented by street furniture and transport advertising. TOM Outdoor has 14 subsidiaries in Beijing, Shanghai, Guangzhou and other major mainland cities, providing nationwide advertising solutions.

The company through its 14 operating subsidiaries advertises network reaches approximately 50 cities throughout Mainland China. Its key new concessions were secured in 10 cities, including Shanghai, Beijing, Guangzhou, Dalian, Jinan, Fuzhou, Xiamen, Zhengzhou, Shengyang, and Chongqing. These included 18 unipoles along the highway leading to the Pudong International Airport in Shanghai, as well as the 3



major advertising billboards in Guangzhou. Major advertising account wins during the year included cross-regional placement contracts with NEC, AVIVA-COFCO Life Insurance, Kia Automobile, Futian Automobile and Konka.

As part of the ongoing post-ac

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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The complete financial data is available for publicly traded companies.



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# **ANALYSIS FEATURES**

#### **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

#### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

#### IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

#### **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

#### **VRIO** Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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