

Teltronics Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Teltronics Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Teltronics Inc. and its competitors. This provides our Clients with a clear understanding of Teltronics Inc. position in the [Computers and Electronic Equipment](#) Industry.

The report contains detailed information about Teltronics Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Teltronics Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Teltronics Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Teltronics Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Teltronics Inc. business.

About Teltronics Inc.

Teltronics, Inc. engages in design, development, installation, manufacture, and marketing of electronic hardware and application software products. The company also provides electronic manufacturing services primarily in the telecommunication industry.

Intelligent Systems Management

The Teltronics Intelligent Systems Management (ISM) product line designs to help service providers and enterprises reduce downtime for converged voice and data networks in multi-vendor, multi-technology environments. iSLM enables service providers and enterprises to manage environments, including traditional PBXs, IP telephony, IT infrastructure, and application performance. Its product line consists of a centralized management system, IRISnGEN, and three intelligent remote agents offering monitoring capabilities, NET-PATH, VQProbe, and NimBUS to provide Alarm Management and Service Level Management solution.

iSLM IRISnGEN: IRISnGEN is a Windows based alarms management system which provides centralized visibility and control of monitored systems. Critical data received by IRISnGEN from its Remote Agents (NET-PATH, VQProbe and NimBUS Agents) is displayed through the alarm viewer which identifies problem severity, specific trouble

areas, and faulty equipment. IRISnGEN facilitates remote access to a customer site for correction of service affecting problems. In addition an Application Program Interface (API) is available to assist customers in integrating IRISnGEN with legacy management systems and databases.

iSLM NET-PATH: The NET-PATH suite of intelligent remote agents are host-independent devices designed to monitor and report alarms for electronic devices equipped with a serial interface, alarm contact or network connection. NET-PATH utilizes an architecture engineered for unattended operation. NET-PATH monitors legacy PBX equipment or IP Telephony communications systems and provides the data needed to report and correct service-affecting problems.

iSLM VQProbe: VQProbe is a standards-based, non-intrusive call quality monitoring, and diagnostic agent that integrates directly into the ISM/iSLM suite of products. It provides visibility of network performance, detection of transient problems, and diagnostic data. VQProbe collects voice quality data transmitted in an RTCP-XR stream or measures key characteristics of the packet voice stream and calculates real-time performance data used to detect, characterize, and report transient problems. It provides detailed information on the severity and distribution of packet loss and discards due to jitter and other diagnostic data. VQProbe detects the transient IP problems and assess their effects on call quality.

iSLM NimBUS: For data collection, service automation, and service level management, NimBUS offers infrastructure monitoring agents. NimBUS agents enable coverage of heterogeneous IT infrastructures. Monitoring probes include support for networks, databases, servers, middleware, email, applications, Web-based services, and directory services. NimBUS is a service level management platform that provides monitoring capabilities for service providers that wish to manage their clients IT infrastructures and critical business services.

Customer Contact Management Systems

OmniWorks: OmniWorks is a Windows client-server based multi-media customer contact and management system for use by enterprise operations whose mission includes receiving or launching telephone calls. The product also receives or launches emails, or accommodates real time Web-based responses to product/services queries through 'chat' sessions.

Switching Systems

Teltronics switching systems are used in various industries, including, service providers, utilities, manufacturing, retail, government, education, healthcare, and financial institutions. Scaling from 8 to 9,216 ports, the Cerato family of products provides hybrid and IP solutions supporting small, medium, and large enterprises with one or multiple locations.

CERATO ME and LE: The Cerato ME and LE are full-featured, redundant, high-density communication systems with a set of calling features and multi-media applications supporting, analog, digita

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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