

## Telephone & Data Systems Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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### **Abstracts**

Telephone & Data Systems Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Telephone & Data Systems Inc. and its competitors. This provides our Clients with a clear understanding of Telephone & Data Systems Inc. position in the <u>Communication Services</u> Industry.

The report contains detailed information about Telephone & Data Systems Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Telephone & Data Systems Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Telephone & Data Systems Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Telephone & Data Systems Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Telephone & Data Systems Inc. business.

#### About Telephone & Data Systems Inc.

Telephone and Data Systems, Inc. operates as a telecommunications service company. The company provides wireless operations by its 82 % owned subsidiary, United States Cellular Corporation (U.S. Cellular), and wireline operations by its wholly-owned subsidiary, TDS Telecommunications Corporation (TDS Telecom). It also conducts printing and distribution services through its 80%-owned subsidiary, Suttle Straus, Inc. (Suttle-Straus).

#### Segments

The company has three reportable segments: U.S. Cellular's wireless operations; TDS Telecom's Incumbent Local Exchange Carrier (ILEC) wireline operations; and TDS Telecom's Competitive Local Exchange Carrier (CLEC) wireline operations.

#### U.S. CELLULAR OPERATIONS

#### Wireless Interests

U.S. Cellular is a wireless telecommunications service provider. As of December 31,

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2009, U.S. Cellular provided wireless voice and data services to approximately 6.1 million customers in five geographic market areas in 26 states. U.S. Cellular operates its wireless systems under an organizational structure in which it groups its markets into geographic market areas to offer customers service areas that primarily utilize U.S. Cellular's network. U.S. Cellular's ownership interests in wireless licenses include both consolidated and investment interests in licenses covering portions of 35 states as of December 31, 2009.

#### **Products and Services**

Wireless Devices: U.S. Cellular offers a range of wireless handsets and laptop cards for use by its customers. The wireless devices that U.S. Cellular offers are compatible with its Code Division Multiple Access (CDMA) 1XRTT and/or third generation Evolution-Data Optimized (3G) network. In addition, U.S. Cellular offers a range of accessories, such as carrying cases, hands-free devices, batteries, battery chargers and other items to customers, and U.S. Cellular sells wireless devices to agents and other third-party distributors for resale.

During 2009, U.S. Cellular's smartphone category was expanded with the addition of various BlackBerry and Windows Mobile-based handsets, such as the BlackBerry Tour, BlackBerry Flip, next generation BlackBerry Curve, HTC Snap, and HTC Touch Pro II. In addition, U.S. Cellular expanded its premium handset offering with the addition of the LG Tritan, LG Bliss, and Samsung Caliber.

U.S. Cellular purchases wireless devices and accessory products from various manufacturers, with the substantial majority of such purchases made from LG InfoComm, Samsung, Research In Motion, Motorola, Personal Communications Devices, LLC, Superior Communications, and Kyocera.

Wireless Services: U.S. Cellular's customers are able to choose from various packaged voice and data pricing plans that are designed to fit different usage patterns and customer needs, including both postpay and prepay options. U.S. Cellular generally offers wide area and national consumer plans that can be tailored to a customer's needs by the addition of features or feature packages. Additionally, U.S. Cellular offers hybrid prepay service plans, which include unlimited or packages of minutes for a monthly fee.

U.S. Cellular's easyedge brand of enhanced data services use a binary runtime environment for wireless (BREW) technology, licensed from Qualcomm, and adds



limited computer-like functionality to non-smartphone handsets, enabling applications to be downloaded over-the-air directly to the customer's wireless device. These data services include news, weather, sports information, games, ring tones, and other services. Applications are added to U.S. Cellular's easyedge catalog on an ongoing basis. Significant applications include Mobile Browser, which gives customers connectivity for accessing Web e-mail, social networking and other Internet sites, and performing e-commerce transactions; Mobile E-mail, which helps bridge the gap for customers who want to stay connected no matter where they are or what they are doing; Your Navigator, which offers voice-prompted turn-by-turn navigation to help customers reach their destinations; Music Sync, which turns a customer's handset into a music player; and Search & Info, which gives customers the ability to search for ri

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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<sup>1 –</sup> Data availability depends on company's security policy.

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## **ANALYSIS FEATURES**

#### **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

#### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

#### IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

#### **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

#### **VRIO** Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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