

# TeleCommunication Systems Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

TeleCommunication Systems Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between TeleCommunication Systems Inc. and its competitors. This provides our Clients with a clear understanding of TeleCommunication Systems Inc. position in the <u>Software and Technology Services</u> Industry.

The report contains detailed information about TeleCommunication Systems Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for TeleCommunication Systems Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The TeleCommunication Systems Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented



on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes TeleCommunication Systems Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of TeleCommunication Systems Inc. business.

### **About TeleCommunication Systems Inc.**

TeleCommunication Systems, Inc. develops and applies mobile communication technology. For commercial customers the company's mobile cloud computing services provide wireless applications for navigation, hyper-local search, asset tracking, social applications, and telematics, while TCS infrastructure forms the foundation for E9-1-1 call routing and text messaging. Government customers depend on the company's professional and engineering services, cyber security expertise, and satellite-based deployable solutions for communications.

#### Segments

The company's business is conducted through two segments, Commercial and Government.

#### COMMERCIAL SEGMENT

The company provides software, related systems, hosted services, maintenance, and customization services to wireless carriers, Voice Over IP service providers, and users



of electronic map and related location-based technology, based on the portfolio of patented intellectual property.

# Commercial Product and Service Offerings

Commercial services: The company owns and leases network operation centers that host software for which customers make recurring monthly usage payments. Its hosted offerings include wireless and Voice over IP E9-1-1, and commercial location-based applications. Through wireless carriers, the company sells subscriptions to services using its client software applications, such as navigation, traffic, and points of interest, sometimes in collaboration with owners of brand names such as Rand McNally. The company's primary commercial product offerings include:

Customer subscriptions through wireless carriers to application-based services such as Navigation, People-Finder, Asset-Tracking, and Points-of-Interest: The company provides wireless subscriber applications that use location-based technology. It offers real-time downloadable mobile applications that deliver access to maps, directions, points-of-interest directories, film and event information, traffic conditions, speed camera alerts and weather information.

Hosted Location-Based Services, including E9-1-1: The company's E9-1-1 service bureau works with wireless carriers and local emergency services in compliance with the Federal Communication Commission requirements. When a wireless subscriber covered by this service makes a 9-1-1 call from wireless phone, the software identifies the call as an emergency call, accesses the handset's location information from the wireless network, routes the call to the appropriate public safety jurisdiction, translates the information into a dispatcher-friendly format, and transmits the data to the local emergency service call center. The company's E9-1-1 service operates on a platform at its network operations center in Seattle, Washington with data center redundancy in Phoenix, Arizona. As of December 31, 2009, the company was under contract to provide E9-1-1 services to approximately 40 customers, including wireless carriers Verizon and AT&T Mobility LLC, and Voice over IP service providers, Comcast, Vonage, and Level 3.

Software and system maintenance: For its installed base of systems in use by customers, the company provides ongoing operational support, including administration of system components, system optimization and configuration management.

Maintenance services include tracking customer support issues, trouble shooting, and developing and installing maintenance releases.



Professional services involving electronic map technology: The company provides custom software development and professional services to customers engaged in telematics (the use of Global Positioning System technology integrated with computers and mobile communications technology in automotive navigation systems). Customers include DENSO Corporation of Japan, and services include points-of-interest applications, and compilation and maintenance of geographic information databases used in vehicle navigation systems for products, including Toyota, Lexus, and others.

Commercial Licensed Software-based Systems

The company designs and develops software products for wireless carrier and enterprise networks that enable the delivery of secure and personalized content, servi

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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<sup>1 –</sup> Data availability depends on company's security policy.

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# **ANALYSIS FEATURES**

# **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

# **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



# Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

# IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

# **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

# **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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