

# Tecsys Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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## Abstracts

Tecsys Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Tecsys Inc. and its competitors. This provides our Clients with a clear understanding of Tecsys Inc. position in the [Software and Technology Services](#) Industry.

The report contains detailed information about Tecsys Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Tecsys Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Tecsys Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your

company's decision-making processes.

In the part that describes Tecsys Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Tecsys Inc. business.

### **About Tecsys Inc.**

TECSYS Inc. provides supply chain management software that delivers enterprise distribution, warehouse and transportation logistics software solutions. The company involves in the development, marketing, implementation, and support of supply chain execution systems for mid-size and fortune 1000 corporations in healthcare, heavy equipment, third party logistics, and general high-volume wholesale distribution industries. Its products and services include enterprise software, hardware, consulting and support services.

#### Groups

The company operates four groups, including Enterprise Supply Chain Group (ESC), Small Medium Business Group (SMB), Transportation, Logistics Management Group (TLM), and Industrial Distribution Management Group (IDM).

### **PRODUCTS AND SERVICES**

The company's products combine distribution, financial, warehouse, and transportation management functionality to provide information and synchronized realtime, online information to enable users to make decisions. Its product line offers various modules, including enterprise performance management, order management, warehouse

management, transportation management, radio frequency identification, electronic commerce, procurement, financial management and value-added services.

## ENTERPRISE SUPPLY CHAIN GROUP (ESC) - ELITESERIES

The ESC group provides a supply chain management software suite for the healthcare distribution, industrial gas and welding supplies distribution and high-volume wholesaleto- retail distribution market segments.

The company's main product, the EliteSeries is an enterprise distribution management, warehouse management and transportation management system that addresses the needs from the office to the shipping dock and beyond. TECSYS EliteSeries is available as an integrated enterprise suite or as standalone component solutions.

The EliteSeries supports multi-company, multi-warehouse, multilingual and multi-currency operations. The EliteSeries has been installed in sites processing 400,000 order lines daily. The EliteSeries automates and streamlines the distributor's primary functions, including distribution management, warehouse management, transportation management, e-commerce, enterprise performance management, and enterprise radio frequency identification.

### The EliteSeries Modules

#### EliteSeries Distribution Management System

TECSYS EliteSeries Distribution Management System (DMS) is an integrated distribution software system for mid-market and high-end distribution operations. The software is used in high-volume transaction processing environments.

The EliteSeries Distribution Management System consists of the following integrated modules:

**Order Management:** The EliteSeries Order Management System (OMS) is an order entry and order processing system that is configurable to fit customers specific business needs.

#### Procurement

The EliteSeries Procurement System is a demand planning and replenishment system

that automatically generates system-suggested purchase orders for buyer review, maintenance and approval. The EliteSeries Procurement System uses approximately 20 statistical formulas to forecast demand so that a customer's purchasing agents are equipped to make optimized inventory management decisions. The EliteSeries Procurement System also offers non-statistical forecasting methods for simpler purchasing environments.

### Inventory Management

The EliteSeries Inventory Management is designed to support multi-warehouse distribution networks, multiple methods of inventory costing, item setup and mass maintenance, and light warehousing capabilities for companies that do not require the sophistication of the EliteSeries Warehouse Management System across various branches or facilities.

### Value-Added Services

The EliteSeries Value-Added Services enables distribution operations to expand their capabilities to conduct light manufacturing through work orders and bills of materials, kitting, product repackaging, EDI and customer-specific forms and paperwork, and compliance bar code labelling.

### Financial Accounting

TECSYS EliteSeries Financial Accounting modules form the backbone of the EliteSeries Distri

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

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## ANALYSIS FEATURES

### SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

## Key Factors Examined by PESTEL Analysis:

**Political** – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

**Economic** – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

**Sociological** – What cultural and societal aspects will work upon the demand for the business's products and operations?

**Technological** – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

**Environmental** – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

**Legal** – What laws and legislation will exert influence on the style the business is carried out?

## **IFE, EFE, IE Matrices**

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

## **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

## **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

## Reputation

### Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

## I would like to order

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