

# TC Pipelines LP Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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## **Abstracts**

TC Pipelines LP Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between TC Pipelines LP and its competitors. This provides our Clients with a clear understanding of TC Pipelines LP position in the <a href="Energy">Energy</a> Industry.

The report contains detailed information about TC Pipelines LP that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for TC Pipelines LP. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The TC Pipelines LP financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes TC Pipelines LP competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of TC Pipelines LP business.

## **About TC Pipelines LP**

TC PipeLines, LP engages in the acquisition, ownership, and management of energy infrastructure businesses in North America. TC PipeLines GP, Inc. serves as the general partner of the company.

The company has investments in interstate natural gas pipeline systems that transport natural gas to various markets in the United States, eastern Canada, and Mexico. It owns a 46.45% general partner interest in Great Lakes Gas Transmission Limited Partnership (Great Lakes); a 50% general partner interest in Northern Border Pipeline Company (Northern Border); 100% of North Baja Pipeline, LLC (North Baja); and 100% of Tuscarora Gas Transmission Company (Tuscarora).

#### **Business of Great Lakes**

Great Lakes receives natural gas from an interconnection with the TransCanada Mainline system at the Canadian border near Emerson, Manitoba, Canada and extends across Minnesota, Northern Wisconsin and Michigan, and redelivers gas to TransCanada at the Canadian border near Sault Ste. Marie, Ontario, Canada and St. Clair, Ontario, Canada. Great Lakes also connects to storage centers in Michigan and interconnects with other interstate natural gas pipelines.



The pipeline system consists of approximately 2,115 miles of pipeline with diameters ranging from 10 inches to 36 inches and a design capacity of 2,500 million cubic feet per day (MMcf/d) during the winter and 2,300 MMcf/d during the summer. Great Lakes has 14 compressor stations with a total of 438,000 horsepower and measurement facilities to support the 58 receipt and delivery points on the system.

Great Lakes provides transportation services to Midwest and northeast U.S. markets, as well as eastern Canadian markets. The transportation services provided by Great Lakes are principally related to storage injection and withdrawal activity from storage centers in Michigan and Ontario as Great Lakes provides a critical link between these storage centers and consuming markets.

#### Business of Northern Border

Northern Border transports natural gas from the Canadian border near Port of Morgan, Montana to a terminus near North Hayden, Indiana. Additionally, Northern Border transports natural gas produced in the Williston Basin of Montana and North Dakota, and the Powder River Basin of Wyoming and Montana, as well as synthetic gas produced at the Dakota Gasification plant in North Dakota.

The pipeline system consists of 1,249 miles of pipeline with diameters ranging from 30 to 42 inches and a design capacity of the pipeline of 2,374 MMcf/d. Northern Border has 18 compressor stations with a total of approximately 517,000 horsepower, measurement facilities to support the 65 receipt and delivery points on the system. Des Plaines Project – The compressor station and interconnect facilities project went into service in March 2009.

Northern Border provides transportation services to Midwest U.S. markets directly and through major interconnections with other interstate natural gas pipelines at Ventura and Harper, Iowa and the Chicago market hub.

#### Business of North Baja

North Baja transports natural gas between an interconnection with El Paso Natural Gas Company (El Paso) near Ehrenberg, Arizona and an interconnection near Ogilby, California on the California/Mexico border with the Gasoducto Bajanorte natural gas pipeline system which is owned by Sempra Energy International. North Baja is a bidirectional system which allows it to accept receipts and make deliveries of natural gas



at both interconnection points with connecting pipelines.

The pipeline system consists of 80 miles of pipeline with diameters of 30 and 36 inches and a FERC licensed capacity of 500 MMcf/d for southbound transportation and a design capacity of 600 MMcf/d for northbound transportation. There is one compressor station at the north end of the pipeline with a limit of 21,600 horsepower. The Yuma Lateral project is under construction.

#### **Business of Tuscarora**

Tuscarora originates at an interconnection point with existing facilities of Gas Transmission Northwest Corporation (GTN), a wholly-owned subsidiary of TransCanada, near Malin, Oregon and runs southeast through northeastern California and northwestern Nevada. Tuscarora's pipeline system terminates near Wadsworth, Nevada. Along its route, deliveries are made in Oregon, northern California, and northwestern Nevada.

The pipeline system consists of 240 miles of pipeline with a diameter of 20 inches and a design capacity of approximately 230 MMcf/d. Tuscarora has 3 compressor stations with a total of approximately 17,100 horsepower, and measurement facilities at 1 receipt point and 16 delivery points. Tuscarora provides transportation services to markets in Oregon, Northern California and Northern Nevada.

#### Customers

Great Lakes – The major customer for Great Lakes' capacity is TransCanada Corporation (TransCanada), through its Canadian mainline pipeline system. Great Lakes customers also include various local distribution companies (LDCs), natural gas marketers, and producers.

Northern Border – Northern Border's main customers are natural gas producers and marketers. Other customers include industrial facilities, LDCs, and electric power generating companies. Northern Border's major customers are BP Canada Energy Marketing Corp. and Tenaska Marketing Ventures.

North Baja – North Baja's main customers are electric power generating companies and natural gas marketers. North Baja's major customers include Sempra LNG Marketing Corp.; Shell Energy North America; Energia Azteca; Gasoducto Rosarito; and Termoelectrical de Mexicali.



Tuscarora – Tuscarora's main customers are a power generation company and an LDC, along with various industrial, commercial, and other companies. Tuscarora's major customers are Sierra Pacific Power Company and Southwest Gas Corporation.

## Competition

The company's competitors include Alliance Pipeline; GTN; Northern Natural Gas Company; ANR; Midwestern Gas Transmission Company; Natural Gas Pipeline of America; and Paiute Pipeline Company (Paiute), owned by Southwest Gas Co.

History

TC PipeLines, LP was founded in 1998.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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## **ANALYSIS FEATURES**

## **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

## **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



## Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

#### IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

## **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

## **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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