

Tandy Leather Factory, Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Tandy Leather Factory, Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Tandy Leather Factory, Inc. and its competitors. This provides our Clients with a clear understanding of Tandy Leather Factory, Inc. position in the Retail Industry.

The report contains detailed information about Tandy Leather Factory, Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Tandy Leather Factory, Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Tandy Leather Factory, Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and



company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Tandy Leather Factory, Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Tandy Leather Factory, Inc. business.

About Tandy Leather Factory, Inc.

Tandy Leather Factory, Inc. engages in the retail and wholesale distribution of a line of leather and related products, including leather, leatherworking tools, buckles and adornments for belts, leather dyes and finishes, saddle and tack hardware, and do-it-yourself kits. The company also manufactures leather lacing and kits.

Divisions

Wholesale Leathercraft

The Wholesale Leathercraft division consists of 30 wholesale stores of which 27 are located in the United States and 3 are located in Canada. The Wholesale Leathercraft operation distributes its product line of leather and leathercraft-related products in the United States and internationally through Leather Factory stores. It operates Leather Factory stores in 20 states and 3 Canadian provinces. The stores range in size from 2,350 square feet to 15,000 square feet, with the average size of a store being approximately 6,000 square feet.

Customers: Leather Factory's customer base consists of individuals, wholesale distributors, tack and saddle shops, institutions (prisons and prisoners, schools,



hospitals), western stores, craft stores and craft store chains, other large volume purchasers, manufacturers, and retailers dispersed geographically worldwide.

Merchandise: The company's products are organized into 13 categories. It carries a range of products, including leather, lace, hand tools, kits, and craft supplies. It operates a light manufacturing facility in Fort Worth whose processes involve cutting leather into various shapes and patterns using metal dies. Products manufactured in its factory are distributed through stores under the Tejas brand name. The company also distributes product under the Tandy Leather and Dr. Jackson's brands. Its product categories include belts strips and straps; books, patterns, videos; buckles; conchos; craft supplies; custom tools and hardware; dyes, finishes, glues; hand tools; hardware; kits; lace; leather; and stamping tools.

Retail Leathercraft

As of March 1, 2010, the Retail Leathercraft division included 76 Tandy Leather retail stores of which 69 are located in the United States and 7 are located in Canada. Both of these divisions sell leather and leathercraft-related products.

Retail Leathercraft division consists of a chain of retail stores operating under the name, Tandy Leather. The company offers a product line of quality tools, leather, accessories, kits, and teaching materials.

Customers: Individual retail customers are the company's major customer group.

Merchandise: The company's products are generally organized into 13 categories. It carries an assortment of products, including leather, hand tools, kits, dyes & finishes, and stamping tools. Its product categories include belts strips and straps; books, patterns, videos; buckles; conchos; craft supplies; dyes, finishes, glues; hand tools; hardware; kits; lace; leather; and stamping tools.

International Leathercraft

The International Leathercraft division consists of all stores, wholesale or retail, located outside of North America. The company has one wholesale and retail combination store located in Northampton, United Kingdom.

Customers: The customer base consists of individuals, wholesale distributors, equinerelated shops, cobblers, dealers, and retailers dispersed geographically throughout the



U.K. and Europe. The company also sells on open account to selected wholesale customers, including dealers, manufacturers, and retailers.

History

Tandy Leather Factory, Inc. was founded in 1980.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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