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S&W Seed Company Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

S&W Seed Company Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between S&W Seed Company and its competitors. This provides our Clients with a clear understanding of S&W Seed Company position in the Industry.

The report contains detailed information about S&W Seed Company that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for S&W Seed Company. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The S&W Seed Company financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes S&W Seed Company competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of S&W Seed Company business.

About S&W Seed Company

S&W Seed Company engages in breeding, growing, processing, and selling agricultural commodities, such as alfalfa seed, wheat, and small grains.

The company contracts locally-grown alfalfa seed from farmers in the San Joaquin Valley. It has contracted for approximately 3,280 acres of seed.

Products

Alfalfa Seed Products

The company's primary products are its high fall dormancy (FD) alfalfa seed varieties. In addition, it also markets and sells, other varieties, including FD 7, 6, and 4 varieties. Its FD alfalfa seed varieties include SW 10; SW 9628; SW 9720; SW 9215; and SW 8718. It also focuses on developing other varieties of alfalfa seed, focusing primarily on non-dormant, salt-tolerant varieties.

In June 2010, the company completed the commercial launch of its certified seed variety, highly-salt tolerant alfalfa seed that is an 8 dormancy variety, which it called SW 8421S. It processes approximately 2.25 million pounds of seed per year on its 3

cleaning lines.

Processor Services

In addition to processing seed for the company's alfalfa seed business, it also provides processing services for outside growers' alfalfa seed, as well as safflower, cotton seed, and small grains, such as barley and wheat.

Stevia Production

The company formed Stevia California, LLC, which it intends to use as a vehicle for commercializing the production of stevia plant varieties. In July 2010, the company entered into a three-year supply agreement with a major stevia processor that has agreed to purchase its production of stevia that is grown from plants sourced through that company or its agents. It intends to pick varieties that produce the Reb A content stevia under its local growing conditions.

Sales and Marketing

The company sells proprietary seed product to those parts of the world with hot, arid climates, which include the western U.S., Mexico, South America, the Middle East, and other countries with Mediterranean climates. Domestically, it markets its alfalfa seed in California, Arizona, New Mexico, Texas, and Nevada. Its primary export market is Saudi Arabia and other middle eastern and North African countries, such as Sudan, Egypt, and Morocco. The company also markets in Mexico and Latin America.

Customers

The company's customers and end users are primarily dairy farmers and other hay growers. Its major customers include Genetics International, Inc. and S.C.A.L.E. Ag Services.

Competition

The company's principal competitors are Forage Genetics International (a subsidiary of Land O' Lakes, Inc.); Cal/West Seeds (a cooperative of seed growers); Dairyland Seed Co., Inc. (owned by Dow AgroSciences LLC, a wholly owned subsidiary of The Dow Chemical Company); and Pioneer Seed Company (a Dupont business).

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History

S&W Seed Company was founded in 1980.

The above Company Fundamental Report is a half-ready report and contents are subject to change.
It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.
2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
The complete financial data is available for publicly traded companies.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

- What composes a threat of substitute products and services?
- Is there a threat of new competitors entering the market?
- What is the intensity of competitive rivalry?
- How big is the bargaining power of buyers?
- How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

- Tangible resources
  - Financial
  - Physical
  - Technological
  - Organizational
- Intangible resources
  - Human
  - Innovation and Creativity

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Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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