

STEC, Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

STEC, Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between STEC, Inc. and its competitors. This provides our Clients with a clear understanding of STEC, Inc. position in the Computers and Electronic Equipment Industry.

The report contains detailed information about STEC, Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for STEC, Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The STEC, Inc. financial analysis covers the income statement and ratio trendcharts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your



company's decision-making processes.

In the part that describes STEC, Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of STEC, Inc. business.

About STEC, Inc.

STEC, Inc. provides enterprise-class Flash solid-state drives (SSDs) that are designed to increase the performance of enterprise-storage systems and servers that companies use to retain and access their critical data.

The company sells its SSDs to global storage and server original equipment manufacturers (OEMs), which integrate them into storage systems and servers used by enterprises in various industries, including financial services, government, transportation, defense and aerospace, and transaction processing. The company also manufactures small form factor Flash SSDs, cards, and modules, as well as custom high density dynamic random access memory (DRAM) modules for networking, communications, and industrial applications.

Solutions

STEC designs, manufactures, and markets enterprise-class SSDs for use in storage and server systems, and high-density DRAM modules for networking, communications, and industrial applications.

Solid-State Drive/Flash Products



The company's SSD products are used in a range of applications. The company offers a line of SSD products in various form factors and capacities, including ZeusIOPS. STEC's ZeusIOPS SSDs are enterprise-class data storage solutions.

MACH-class: STEC's MACH-class SSDs are small form factor, high throughput storage solutions for mission-critical systems in various industries. The MACH-class SSDs are ideal for enterprise servers that expose drives to workloads typified by randomly mixed reads and writes under rigorous workloads.

Flash Cards and Flash Modules

ATA PC Cards: STEC's Industrial Grade Advanced Technology Attachment (ATA) PC Cards are designed specifically for equipment requiring standard form factors and moderate capacities, such as data recorders, avionics systems, and telecommunication applications.

CompactFlash Memory: CompactFlash products provide PC Card ATA functionality but are one-fourth the size of a standard PC Card.

Flash Modules: The company's Flash module products include USB and Serial ATA interfaces and are targeted toward embedded systems where device footprint and low power are critical design parameters.

Secure Digital Memory Cards: STEC's Secure Digital (SD) Flash Memory Cards are small, removable and non-volatile Flash memory. STEC's Industrial Grade SD cards handle extreme temperatures in a small space.

USB Flash Drive: Built upon an industrial-grade Flash controller technology ranging in capacity from 1GB to 8GB, STEC's USB Flash Drive (UFD) couples portability with performance.

Single Chip Drive: Available with an Integrated Drive Electronics (IDE) interface, the Single Chip Drive (SCD) is a small form factor, solid-state Flash disk with no moving parts.

DRAM Products

The company offers a range of DRAM products, including dual in-line memory modules (DIMMs), small-outline DIMMS (SODIMMs), mini-registered DIMMs (mini-RDIMMs),



very low profile (VLP RDIMMs) and Fully-Buffered DIMMs (FB-DIMMs). The company's DRAM products are used in higher performance computing, communications, and industrial applications. The company offers these products with different DRAM architectures such as FB-DIMM, DDR, DDR2, DDR3, and SDRAM.

Stacked ICs on Products

IC Tower stacked components: The company's patented IC Tower semiconductor stacking technology enables the manufacturing of high capacity memory products. It offers a selection of stacked components for both thin small outline package (TSOP) and ball grid array (BGA) semiconductor packages for use on memory modules and with in its high capacity Flash products. This technology is used in high-capacity module designs and systems.

DRAM modules and Flash products with stacked components: The company has a range of custom and application-specific stacked DRAM modules across multiple DIMM form factors in capacities up to 16GB. Its stacked DRAM products are used primarily in servers, workstations, switches and routers, and other custom systems. The company offers many of these modules utilizing different DRAM architectures such as double data rate (DDR), and DDR2, and synchronous DRAM (SDRAM). The company's stacked Flash products are used primarily in embedded systems.

Customers

The company's customers include EMC Corporation and SMART Modular.

Suppliers

The company's significant suppliers of IC devices include: Samsung and Micron.

Competition

The company's primary competitors for storage products include Hitachi GST, Intel, Micron, Samsung, SanDisk, Seagate, SMART Modular, Toshiba, and Western Digital.

History

STEC, Inc. was founded in 1990.



The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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^{1 –} Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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