

# Stada-Arzneimittel AG Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

Stada-Arzneimittel AG Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Stada-Arzneimittel AG and its competitors. This provides our Clients with a clear understanding of Stada-Arzneimittel AG position in the <a href="Pharmaceuticals and Biotechnology">Pharmaceuticals and Biotechnology</a> Industry.

The report contains detailed information about Stada-Arzneimittel AG that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Stada-Arzneimittel AG. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Stada-Arzneimittel AG financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to



profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Stada-Arzneimittel AG competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Stada-Arzneimittel AG business.

## **About Stada-Arzneimittel AG**

Stada-Arzneimittel AG (STADA) operates in the field of marketing active ingredients. The company markets multisource products that is products with active ingredients that are off-patent and free of other commercial property rights. It focuses on off-patent active ingredients, known as 'multisource products'. It offers doctors, pharmacies and patients a range of products for various indications.

The company operates in three segments: Generics, Branded products, and Special pharmaceuticals. The company also engages in non core activities such as commercial business to support or supplement the core segments.

## **Generics Segment**

Generics are drugs which, after expiration of the patent or other relevant commercial property rights, are offered in the same quality. The Group's selling active ingredient in the Generics core segment is the stomach medication Omeprazole.

In Germany, the Group's generic drugs are marketed under the STADA brand and also by the Group subsidiary ALIUD PHARMA. The range of these two sales lines covers all



of the important indications and dosage forms. With generics and branches in Belgium, Denmark, France, the United Kingdom, Ireland, Italy, Kazakhstan, the Netherlands, Austria, Portugal, Russia, Switzerland, Spain, Ukraine and the Czech Republic, STADA represents in European markets with its own sales lines for generics. In the USA also STADA is active in the generics market with its own sales company.

# Branded Products Segment

STADA's branded products are the drugs or health care products that the Group offers under a product-specific brand name. In this segment, STADA concentrates on multisource products that are accessible without own active ingredient research. The Branded Products portfolio includes both non-prescription over-the-counter or OTC products and prescription drugs.

STADA's subsidiaries sell their branded products in Germany, Austria, Belgium, China, Czech Republic, France, Ireland, Italy, Kazakhstan, the Netherlands, Portugal, Russia, Spain, Switzerland, Thailand, Ukraine, USA and Vietnam.

# Special Pharmaceuticals Segment

Special Pharmaceuticals is the third and smallest core segment of STADA. Special pharmaceuticals at STADA include products that are distinguished from the general pharmaceutical market by specific market entry barriers, indication areas, or market and sales requirements. In the Special Pharmaceuticals segment, STADA concentrates on products that are accessible for marketing without own active ingredient research. The segment consists of drugs for cancer therapy, so-called oncology products.

## Strategic Acquisitions/Partnerships

STADA acquired Nizhpharm OJSC, a Russian pharmaceutical company on November 8, 2004.

STADA entered in to a strategic partnership with LipoNova GmbH, Hanover, in the field of tumor vaccines in fiscal 2004.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to



the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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# **ANALYSIS FEATURES**

## **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

## **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



# Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

## IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

# **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

# **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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