

Spectrum Group International Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Spectrum Group International Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Spectrum Group International Inc. and its competitors. This provides our Clients with a clear understanding of Spectrum Group International Inc. position in the Diversified Services Industry.

The report contains detailed information about Spectrum Group International Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Spectrum Group International Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Spectrum Group International Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Spectrum Group International Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Spectrum Group International Inc. business.

About Spectrum Group International Inc.

Spectrum Group International, Inc. operates as a trading and collectibles network serving both collectors and dealers.

Segments

The company conducts its operations in two reporting segments include Trading and Collectibles.

Trading Segment

The company's Trading business is conducted through A-Mark Precious Metals, Inc. (A-Mark) and its subsidiaries. A-Mark is a full-service precious metals trading company, and an official distributor for various Government mints throughout the world. Its products include gold, silver, platinum, and palladium for storage and delivery in the form of coins, bars, wafers, and grain; and its services include financing, leasing, consignment, hedging, and various customized financial programs.

A-Mark sources these products directly from the U.S. Mint for sale to its wholesale



clientele. In addition to the U.S. Mint, A-Mark also has distributorships with other national mints, including Canada, Australia, South Africa, China, and Austria.

A-Mark, through its subsidiary Collateral Finance Corporation (CFC), a licensed California finance lender, offers collateralized loans on precious metals, rare coin, and other collectibles collateral to coin dealers, collectors, and investors.

Customers: The customers of A-Mark include banks, financial institutions, coin dealers, jewelers, collectors, investors, investment advisors, manufacturers, refiners, mints, and mines.

Collectibles Segment

The company operates as the auctioneer of rare U.S. and foreign coins, paper currency and stamps, rare and fine vintage wine, and antique arms, armor, and historical memorabilia. It is also a merchant-dealer of certain collectibles.

The company's Collectibles business operates as an integrated network of companies concentrating on numismatic (coin) and philatelic (stamp) materials, rare and fine vintage wine, and antique arms, armor, and historical memorabilia (militaria). It has offices and auction houses in the North America, Europe, and Asia. In addition to traditional live auctions, it also conducts Internet and telephone auctions.

The company's collectibles companies, which are wholly-owned subsidiaries, includeTeletrade; Spectrum Numismatics International; Corinphila Auktionen; Heinrich Köhler Briefmarkenhandel; Heinrich Köhler Auktionshaus; Bowers and Merena Auctions; H.R. Harmer Nutmeg Stamps; John Bull Stamp Auctions; Greg Martin Auctions; Spectrum Wine Auctions; and Corinphila Veilingen.

The technology operating the company's Internet/telephone auctions conducted on its Teletrade website is known as Interphonic. Its collectibles presence on the Internet is through the following Websites: www.bowersandmerena.com; www.corinphila.ch; www.corinphila.nl; www.gregmartinauctions.com; www.heinrich-koehler.de; www.hrharmer.com; www.jbull.com; www.spectrumcoins.com; www.spectrumwineauctions.com; and www.teletrade.com.

History

The company was founded in 1981. It was formerly known as Greg Manning Auctions,



Inc., and changed its name to Escala Group, Inc. in 2005. Further, it changed its name to Spectrum Group International, Inc. in 2009.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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