

SkyPeople Fruit Juice, Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

SkyPeople Fruit Juice, Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between SkyPeople Fruit Juice, Inc. and its competitors. This provides our Clients with a clear understanding of SkyPeople Fruit Juice, Inc. position in the [Food and Beverages](#) Industry.

The report contains detailed information about SkyPeople Fruit Juice, Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for SkyPeople Fruit Juice, Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The SkyPeople Fruit Juice, Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios

pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes SkyPeople Fruit Juice, Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of SkyPeople Fruit Juice, Inc. business.

About SkyPeople Fruit Juice, Inc.

SkyPeople Fruit Juice, Inc., through its subsidiaries, engages in the production and sale of fruit juice concentrates, fruit beverages, and other fruit related products in the People's Republic of China (PRC).

Principal Products

Fruit Juice Concentrate: The company offers fruit juice concentrates, such as fruit purees, concentrated fruit purees, and concentrated fruit juices. Fruit juice concentrates are used as the base ingredient in fruit beverages and are also used in other products, such as ice cream, fruit wine, and cosmetics and medicine. The company sells apple, pear, and kiwifruit concentrates. Its fruit juice concentrated products for apple and pear include concentrated apple and pear juice. The company's concentrated kiwifruits are made of three different categories: kiwifruit puree, concentrated kiwifruit puree, and concentrated kiwifruit juice. Kiwifruit puree and concentrated kiwifruit puree are raw materials used in the production of concentrated kiwifruit juices, kiwifruit beverages, kiwifruit flavored ice creams, smoothies, and health care products. Fruit juice concentrates can also be combined with other fruit juices for the production of blended fruit juices, canned foods, confectionaries, fruit cider beverages, and other beverage

products. The company's fruit juice concentrates are sold to domestic customers and exported directly or via distributors to North America, Europe, Russia, South Korea, and the Middle East. It also offers its products in Southeast Asia, Japan, mainland China, and Taiwan.

Fruit Beverages: The company's fruit beverages are divided into two categories: pure fruit juice and fruit cider beverages. The company produces fruit beverages for kiwifruit and mulberry fruit. It sells its Hedetang branded bottled fruit beverages domestically primarily to supermarkets in the PRC.

Other: The company also offers other fruit related products, including primarily organic and non-organic fresh fruits, kiwifruit seeds, and apple aroma.

Acquisitions

In November 2009, the company acquired Yingkou Trusty Fruits Co., Ltd.

Suppliers

The company's major suppliers include Xuzhou Ruitai Glass Bottle Co., Ltd. and Xian Yang Dichen Printing Co., Ltd.

Competition

The company's apple juice concentrate competitors include Sdic Zhounghu Fruit Juice Co., Ltd.; Yantainorth Andre (Group) Juice Co., Ltd.; Shaanxi Hengxing Fruit Juice; and Shaanxi Haisheng Juice Holdings Co., Ltd. It also competes with fruit juice companies, such as Wahaha, Huiyuan, Nongfu Guoyuan, Tongyi, and Meizhiyuan.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.

The complete financial data is available for publicly traded companies.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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