

Simtrol Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Simtrol Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Simtrol Inc. and its competitors. This provides our Clients with a clear understanding of Simtrol Inc. position in the [Software and Technology Services](#) Industry.

The report contains detailed information about Simtrol Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Simtrol Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Simtrol Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your

company's decision-making processes.

In the part that describes Simtrol Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Simtrol Inc. business.

About Simtrol Inc.

Simtrol, Inc. engages in the development, marketing, and sale of software that centrally manages electronic devices in education, government, and corporations.

The company concentrates its sales activities on the education market. In education, its classroom control software manages devices that drive learning in the classroom: projectors, interactive whiteboards, document cameras, DVRs, and video cameras. The company's software resides on a PC in the classroom and can be addressed either from the PC or an interactive whiteboard. In addition, its software can be installed at the school and district administrator level to monitor, manage, and report on devices in individual classrooms.

The other devices the company's software can manage in government are: videoconferencing systems, security cameras, digital and analog displays, digital kiosks, and digital signage. The company also has vertical applications for the corrections market focused on the digital video visitation and arraignment markets.

For the corporate market, the company has primarily focused on providing digital signage device management. Its Device Manager solution is suited to provide central management of these devices across large retail chains. The company's solution provides centralized, remote monitoring, control, and asset management of devices.

Products

The company's device management and control software is based on an open platform that allows control of devices with a platform – the PC.

Device Manager

Device Manager is Simtrol's device management and control software. The software allows any PC or server running Windows to network and communicate with proprietary AV and IT devices built by various manufacturers. Specifically, Device Manager can control, manage, monitor, diagnose, and schedule any device.

Device Manager complements OpenView, NetView and Unicenter by passing health/status information to them. IT professionals need a product to control the devices locally and remotely and a product to monitor/manage/diagnose the devices remotely. The company's products support these needs while using PC technology.

Device Manager is computer-based general-purpose device control middleware running as a system service on a Windows 2000 and onward platform. It can control any device using various interfaces, including TCP/IP, IR, IO, Relays, Serial (RS232, RS422, and RS485), Lanc, and USB.

Device Manager control software communicates with the devices in the meeting room, as well as monitoring assets from the server. Device Manager connects via standard TCP/IP networking and monitors devices at remote locations and displays information about device health and status via a standard browser interface.

Digital Arraignment and Video Visitation

Curiax Arraigner is a Web-based client-server, document management system modified for law enforcement and judicial system users, with a videoconferencing and device control and monitoring element. Curiax Arraigner allows jurisdictions to avoid the need to transport prisoners to courthouse for arraignment by integrating multipoint videoconferencing, court recording, and data workflow and document management into a unified platform. The company released additional integrated software products during 2008, including Curiax Video Visitation and Curiax Court Recording.

In 2009, the company assigned ownership of its Simtrol Visitor and Simtrol Scheduler

software to Strike Industries, Inc.

Partnerships

The company has partnership with Promethean, Inc., which focuses on the education market.

Competition

The company's two major competitors in the AV control systems market are AMX and Crestron.

History

Simtrol, Inc. was founded in 1988.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
The complete financial data is available for publicly traded companies.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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