

Sierra Wireless Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Sierra Wireless Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Sierra Wireless Inc. and its competitors. This provides our Clients with a clear understanding of Sierra Wireless Inc. position in the <u>Computers and Electronic Equipment</u> Industry.

The report contains detailed information about Sierra Wireless Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Sierra Wireless Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Sierra Wireless Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Sierra Wireless Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Sierra Wireless Inc. business.

About Sierra Wireless Inc.

Sierra Wireless, Inc. provides wireless solutions for the mobile computing and machineto-machine (M2M) markets. The company develops and markets a range of products that include wireless modems for mobile computers, embedded modules and software for original equipment manufacturers (OEMs), intelligent wireless gateway solutions for industrial, commercial and public safety applications, and a platform for delivering device management and application services. It sells its products primarily through indirect channels, including wireless operators, OEMs, distributors, and value added resellers.

Segments

The company operates in the wireless communications solutions industry through following segments: Mobile Computing segment and Wavecom segment.

Mobile Computing Segment

The Mobile Computing segment comprises Mobile computing, which includes its AirCard branded PC cards and USB modems that are developed and sold to wireless operators around the world, as well as embedded wireless solutions that are used by a



range of original equipment manufacturers to wirelessly enable their products and solutions; and Machine-to-machine, which includes its rugged mobile and M2M gateway solutions that consist of intelligent modems that are sold to public safety, transportation, field service, energy, industrial, and financial organizations.

The company's mobile computing products are used by businesses, consumers, and government organizations to enable high speed wireless access to a range of applications, including the Internet, e-mail, corporate intranet, remote databases, and corporate and consumer applications. Its line-up of embedded wireless solutions is used by a range of OEMs to wirelessly enable their products and solutions. Its OEM customers cover a range of industries, including mobile computing, networking equipment, automotive, energy, security, transaction processing, industrial control and monitoring, and fleet management.

Wavecom segment

The Wavecom segment includes its wireless module platforms and solutions acquired with its acquisition of Wavecom S.A., which integrates the necessary software and hardware on embedded devices for M2M and automotive communications.

Products and Services

The company's product line of wireless modem solutions includes wide-area wireless AirCard products, embedded modules for notebook computers and other electronic devices, vehicle-mounted modems, M2M modems, and enabling software. The company has various new products under development within these product lines. Its professional services team provides OEM customers with wireless product development support to integrate its wireless wide-area products into their products.

AirCard Mobile Broadband Devices

The company's AirCard product family includes its AirCard branded PC cards and USB modems. Its AirCards plug into the PC card, ExpressCard or USB ports of notebook and desktop computers, as well as other products, such as network routers. The company's AirCard products support EV-DO and HSPA technologies and are sold to wireless operators worldwide. During 2009, the company began shipping various new HSPA USB modems, including its Compass 889 HSPA USB modem to CSL Limited, its AirCard USB 306/307 modems to Telstra and CSL Limited, the mobile broadband modem for High Speed Packet Access Plus (HSPA+) networks, its AirCard USB



308/309 modems to Telstra, its second generation products for the HSPA+ networks, and its AirCard USB 301/302 modems for HSPA networks that combine a new design and streamlined feature set for the value-driven consumer market. In 2009, the company began commercially shipping the AT&T USBConnect Lightning, also known as the Sierra Wireless USB 305 for HSPA networks, to AT&T.

The company's AirCard USB 598 modem for EV-DO Rev A networks was launched with Telus Communications Company (Telus) during 2009, which is the CDMA operator using its TRU-Update feature, a managed service providing automatic firmware, driver and application updates. The company also began shipping two new ExpressCards, including its AirCard 402 for EV-DO Rev A networks, a 2-in-1 mobile broadband card designed to fit both

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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The complete financial data is available for publicly traded companies.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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