

Royal Vopak NV Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

<https://marketpublishers.com/r/RE9D5794DF7BEN.html>

Date: May 2025

Pages: 50

Price: US\$ 499.00 (Single User License)

ID: RE9D5794DF7BEN

Abstracts

Royal Vopak NV Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Royal Vopak NV and its competitors. This provides our Clients with a clear understanding of Royal Vopak NV position in the [Transportation Infrastructure](#) Industry.

The report contains detailed information about Royal Vopak NV that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Royal Vopak NV. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Royal Vopak NV financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Royal Vopak NV competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Royal Vopak NV business.

About Royal Vopak NV

Royal Vopak engages in the storage and handling of liquid oil products, chemicals, vegetable oils, and liquefied gases. The company operates 80 tank terminals in 32 countries with a total storage capacity of approximately 27 million cubic meters (cbm).

The company operates specialized facilities, including product tanks, jetties, truck loading stations and pipelines. It provides access to road and rail networks. The company stores its customers' products for extended periods at these terminals, often under specified conditions, such as controlled temperature. It also blends components according to desired specifications. The company's terminals play a main role in product transit from the producer plant via tank terminals to end-user locations, either by ship, tank truck, railcar or pipeline.

The company is organized into five divisions: Chemicals Europe, Middle East & Africa; Oil Europe, Middle East & Africa; Asia; North America; and Latin America.

Terminals

The company's independent tank terminal network is responsible for logistic functions in the product's flow from producer to end-user. It operates three types of terminals:

Import-Export-Distribution Terminal: The logistical chain in bulk liquid import and export involves transport by oceangoing vessel. For the company's customers, the terminal can serve as a point of origin for inland distribution by inland shipping, pipeline, tank truck, or rail. Or alternatively it serves as collection point for small parcels, originating from an inland production facility, to create a large parcel for overseas export.

Hub Terminal: A hub terminal combines the tasks of an importexport-distribution terminal with that of a meeting point for trade. It is a location that provides access to a market. The Vopak network comprises hubs in the Amsterdam-Rotterdam-Antwerp (ARA) Region in Europe; Houston in the U.S.; Fujairah in the United Arab Emirates; and Singapore in Asia.

Industrial Terminal: The industrial terminal is a logistical center integrated via pipelines to every major petrochemical facility within an industrial complex. Within the complex, the company supports product flows and the supply and export of feedstock and finished products.

Partnerships

The company formed a partnership with First Reserve Corporation, a U.S. based private equity company, specializing in the energy industry. The company added a large terminal in the Bahamas to its terminal network. This provided an extra 3 million cbm of storage capacity.

In Estonia, the company joined with Russian infrastructure services company N-Trans and established a new joint venture between Pakterminal and Estonian Oil Services, called Vopak E.O.S. This combines storage terminals in the Port of Tallinn, Estonia, to form a total capacity of 740,000 cbm. An additional capacity of 200,000 cbm in total has been commissioned in December 2008 and January 2009.

The company, in Jakarta, Indonesia, is in the process of building the Vopak Jakarta Terminal together with joint venture partner AKR Corporindo. This new storage terminal for oil products is located at Tanjung Priok Port. The first phase is of 250,000 cbm of storage capacity.

Significant Events

Malaysia - Acquisition of Pasir Gudang Terminal: The company acquired a storage

terminal with a capacity of 20,600 cbm in the port of Pasir Gudang in southern Malaysia.

Bahamas - Joint Venture with First Reserve Corporation: The company and First Reserve Corporation jointly acquired the Bahamas Oil Refining Company (BORCO) oil storage terminal in Freeport, Bahamas.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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