

Renault SA Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Renault SA Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Renault SA and its competitors. This provides our Clients with a clear understanding of Renault SA position in the Automobile Industry.

The report contains detailed information about Renault SA that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Renault SA. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Renault SA financial analysis covers the income statement and ratio trendcharts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your



company's decision-making processes.

In the part that describes Renault SA competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Renault SA business.

About Renault SA

Renault SA engages in the design and development of automobile vehicles. The company has approximately 30 manufacturing sites for its automobile business. Under cooperative agreements, it also uses facilities operated by its partners, such as General Motors Europe's site in the U.K.

Segments

The company's activities have been divided into two main sectors, Automobile and Sales financing. It also has three strategic investments in associates: AB Volvo, Nissan, and AvtoVAZ.

AUTOMOBILE

The company designs, develops, and markets passenger cars and light commercial vehicles. It has three automobile brands, Renault, Dacia, and Samsung. In the small-car segment, the company markets six complementary models: Logan, Twingo, Clio II and III, Modus, and Kangoo.

Light commercial vehicles: The company offers a range of light commercial vehicles in Europe. Vehicle sizes range from 1.6 to 6.5 tons, thus matching the needs of a



customer base. As of December 31, 2008, Dacia brand vehicles were available in 50 countries (Europe, North-West Africa, Turkey, Africa, and Asia).

Renault Samsung Motors sells four passenger cars in South Korea (SM5, SM3, SM7, and QM5) covering the M1, M2 S, and SUV segments. Renault Koleos is exported to approximately 40 countries worldwide.

Renault Retail Group: This Renault commercial subsidiary distributes products and services for the Renault, Nissan and Dacia brands on around 350 sites in 12 European countries. The product range covers new vehicles, used vehicles and spare parts. It also includes services: servicing, powertrains, bodywork, express repairs (Renault Minute and Renault Minute bodyshops), short-term rental (Renault Rent), financing, and brokerage.

SALES FINANCING

Sales Financing's activities are handled by RCI Banque and its subsidiaries. RCI Banque is the entity that finances sales and services for the Renault group brands (Renault, Dacia, Samsung) worldwide and for the Nissan brand, mainly in Europe. RCI Banque group provides a range of financing solutions and services for its three main customer constituencies: consumers and corporate clients, for which RCI Banque provides credit solutions for the acquisition of new and used vehicles, rental with purchase option, leasing and contract hire, as well as the associated services, namely contracts for maintenance, extended warranty, insurance, assistance and fleet management; the networks that distribute Renault, Nissan and Dacia brands, for which RCI Banque finances inventories of new and used vehicles and spare parts, as well as their short-term cashflow needs.

The RCI Banque group operates: in France; in 24 European countries, such as Austria, Belgium/Luxembourg, Bosnia Herzogovina, Croatia, Czech Republic, Denmark, Estonia, Finland, Germany, Hungary, Italy, Latvia, Lithuania, the Netherlands, Norway, Poland, Portugal, Serbia, Slovenia, Slovakia, Spain, Sweden, Switzerland, and the U.K.; in the Euromed Region, such as Romania, Morocco, Algeria, Russia and Ukraine; in the Americas Region, such as in Argentina, Brazil, Colombia and Mexico; and in the Africa-Asia Region, such as in South Korea. In 2008, RCI Banque financed 32.1% of new vehicles sold by the Renault group and Nissan brands in the Western European countries in which it operates.

The Renault-Nissan Alliance



The company holds 44.3% of Nissan and Nissan owns 15% of Renault. Renault and Nissan sold a combined total of 6,090,304 units in 2008. It has a presence in various markets, such as the United States, Europe, Japan, China, India, and Russia.

AB Volvo

The company is the principal shareholder in Volvo, a truck manufacturer in Europe and worldwide. It holds 20.7% of the outstanding shares of AB Volvo. In the CV sector, the company comprises four brands: Volvo, Renault Trucks, Mack, and Nissan Diesel. Other sectors of activity concern worksite vehicles, coaches and buses, engines, aerospace, and financial services. The commercial vehicle offering ranges from light commercial vehicles to heavy trucks, sold through a network covering approximately 130 countries in Europe, Russia, and North and South America, as well as in Asia.

AVTOVAZ

In 2008, the company acquired 25% stake in AvtoVAZ, a manufacturer in Russia. The alliance would transform AvtoVAZ into an automotive company with a production capacity of approximately one million vehicles per year.

History

Renault SA was founded in 1898.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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^{1 –} Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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