

Quick-Med Technologies Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Quick-Med Technologies Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Quick-Med Technologies Inc. and its competitors. This provides our Clients with a clear understanding of Quick-Med Technologies Inc. position in the <u>Pharmaceuticals and</u> <u>Biotechnology</u> Industry.

The report contains detailed information about Quick-Med Technologies Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Quick-Med Technologies Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Quick-Med Technologies Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Quick-Med Technologies Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Quick-Med Technologies Inc. business.

About Quick-Med Technologies Inc.

Quick-Med Technologies, Inc., a life sciences company, develops proprietary technologies for the medical and consumer healthcare markets. The company's four technologies under development are: NIMBUS, Stay Fresh, NimbuDerm, and MultiStat.

NIMBUS

NIMBUS is a family of organic molecules or polymers that are bio-engineered to have antimicrobial, hemostatic, and other properties that can be used in a range of medical device applications. NIMBUS is capable of being used to add a second, slowly releasable ingredient to a substrate to permit more than one mode of action or property (protease inhibitor or antibiotic).

In 2007, the company entered into a license agreement with Derma Sciences Inc. for NIMBUS treatment of select substrates used in traditional wound care. In 2009, it received FDA market clearance for the NIMBUS gauze wound dressing licensed to Derma Sciences. Derma Sciences is marketing and selling the BIOGUARD product to the home health, nursing homes, and wound care centers. In March 2010, Derma Sciences entered into an agreement with Medline Industries to market and distribute



BIOGUARD dressings in larger acute care (hospital) market.

In July 2010, the company and Viridis BioPharma Pvt. Ltd., an India corporation (Viridis), entered into an exclusive Patent and Technology License Agreement. Under the agreement, it grants rights under its proprietary NIMBUS antimicrobial technology to Viridis to make, use, sell, and offer for sale certain wound treatment products to the institutional market, pharmaceutical companies, distributors, hospitals, clinics, licensed chemists, pharmacists, and medical wings of organizations in the Republic of India and its territories and possessions. In September 2010, Viridis obtained India FDA clearance to manufacture and market their product in India.

In March 2010, the company and Johnson & Johnson Consumer and Personal Products Worldwide, a division of Johnson & Johnson Consumer Companies, Inc. (JJCPWW) entered into a License Agreement on an exclusive basis. Under the agreement, it grants certain rights under its proprietary intellectual property related to bactericidal absorbent wound dressings to JJCPWW to make, have made, use, sell, offer to sell, import or otherwise dispose of the consumer healthcare products and combination products in the over-the-counter market in the United States and Canada.

Stay Fresh

Stay Fresh is a chemical formulation for textiles that provides a durable antimicrobial agent which can be bonded to fibers or fabrics so as to retain the biocidal property through various launderings. Stay Fresh is suited to the range of potential applications, including clothing, such as essential apparel, sportswear, active wear, and work wear, as well as furnishings, such as linens, drapes, and towels. It acts against the bacteria and fungi that are responsible for odor and staining even after various hot or cold laundry cycles for the life of the product.

NimbuDerm

NimbuDerm is a copolymer developed by the company for application as a hand sanitizer that provides six or more hours of continuous protection. The copolymer is a film former which can be deposited on skin until it is removed by washing with soap and water. For other applications the copolymer can be deposited as a non-porous film on hard surfaces or mixed with other polymers to form an adhesive or an extrudable or moldable thermoplastic which can be converted to solid medical devices, such as catheters, tubing, films, and coatings.



MultiStat

MultiStat is a family of patented organic compounds known as matrix metalloproteinase inhibitors (MMPIs), that have been shown to have significant benefit in promoting the maintenance, healing and repair of skin, and eyes. Matrix Metalloproteinases (MMPs), are naturally occurring compounds in skin tissue. External or internal stimuli can trigger an overproduction of certain MMPs, which can produce chemical reactions within skin cells that induce adverse outcomes, such as blistering, inflammation or accelerated collagen degradation. External triggers include prolonged sun exposure, as well as chemical burns from warfare agents, such as mustard gas. Internal triggers include natural aging in which declining estrogen levels naturally result in the loss of the inhibition of MMPs and lead to accelerated skin wrinkling.

Customers

The company's customers are companies interested in licensing its technologies or otherwise partnering with it. Its technologies are intended to be used in products that are used by the general public, such as cosmetic anti-aging products, wound care products, apparel and personal care.

Competition

Quick-Med's NIMBUS and Stay Fresh antimicrobial technologies compete against the advanced antimicrobial technologies, including various marketers of antimicrobial silver technology Milliken, Agion, and Nano Horizons. NIMBUS also competes against earlier generation antimicrobial technologies marketed by Microban, Dow Chemical, Arch Chemicals, and Thompson Research.

Quick-Med's cosmeceutical formulations compete against alternate protease inhibiting technologies, such as isoflavone compositions and other anti-aging products. Competitors include Neutrogena (from Johnson & Johnson) and Clinique (Clinique Laboratories LLC).

Competing antimicrobial technologies include such biocides as silver, PHMB, triclosan, and the silane monoquaternary known as Microbe Shield sold by Aegis Environments.

Significant Events

On December 21, 2010, Quick-Med Technologies Inc. announced that it has completed



its joint development program with Foster Corporation to collaborate in applying Quick-Med's proprietary NIMBUS technology to thermoplastics for catheters and other medical product applications.

History

Quick-Med Technologies, Inc. was founded in 1997.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses. The complete financial data is available for publicly traded companies.



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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

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Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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